

Towards deciding the QUESTION,

AN

Sec.

S

.H.

min

The Antho

Whether BRITAIN be permitted by RIGHT POLICY to infure the SHIPS of her ENEMIES?

Addressed to the Right Honorable

HENRY PELHAM, Efq;

The Second EDITION, with Amendments.

Quos Jupiter vult perdere _____prius dementat.

Cortigues

To which are now first added;

Nie Zzez

FURTHER CONSIDERATIONS

Upon our Infurance of the French Commerce

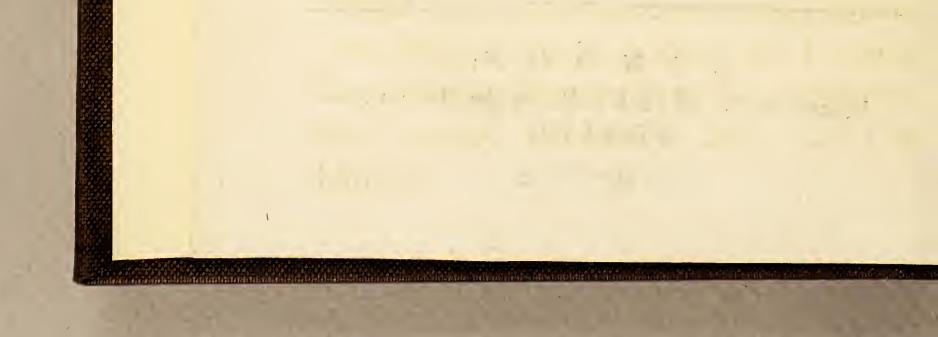
In the prefent JUNCTURE.

Addreffed to his Grace the DUKE of NEWCASTLE.

L O N D O N: Printed for A. MILLAR, in the STRAND. MDCCLVIII.

(Price One Shilling.)

0 . 9 1 -\$ 4 4 • and the set of





To the RIGHT HONOURABLE HENRY PELHAM, Efg;

SIR,

HAVE the Honor to lay this Essav at your Feet, in public Teftimony of my Gratitude, not only as a Subject in general of the Britifh Dominions, but as particularly indebted for diftinguifhing Acts of your Favor. Acknowledgements of this Sort, I am fenfible, are ufually frefh Trefpaffes; And that, whilft I feem to be offering my Gratitude, I am ferving myfelf of new Advantages:—For if ever the prefixing of a Great and Favourite Name hath a availed

[iv]

availed to a Work, This may juftly prefume on Success, under your Auspices; And hath affured to itself Dignity from your Patronage, and public Esteem from your Approbation.

Your superior Skill in the Commerce of your Country, fixes every Effay of this Sort under your Dominion. ---For though your high Station gives you a Power, you derive from your Abilities an Authority much greater, over these Subjects. A Work, therefore, which pretends to bring new Light upon Objects of Irade, and to rectify the Course of Business, is justly to pay its Homage to You; And it is from your Decifion upon it, that the World will be instructed to form their Sentiments.—For fo just is the public Deference, that it would unanimoufly have constituted YOU the Judge, if you had not condescended to be the Patron ;--- And it is thus happy for me, in this Address, that what my fondest Ambition had vowed, the ftricteft Propriety hath directed.

Tis

[v]

'Tis yours, Sir, to govern the Fihances of this Empire.--Nobility of Descent, Influence in the Senate, fuperior Knowledge, and, what throws a Lustre upon all, the Favor of your PRINCE, have called You to this Station.-These are shining Advantages, and they have also been eminently poffessed by many of your Predecessions.-But what CHARM have You found to conciliate adverse Parties, and reconcile the Claims of haughty Competitors! Hereditary Refentments, and long Expectations of fweet Revenge, have all been relinquished by your Mediation; And the SENATE hath almost forgotten the Voice of Envy and Discord.

Our Ancestors laboured under Givil Diffentions, and the Force of the State was rent by personal Oppositions, and rival Attacks: They wanted one Superior amongst them, as the common Center of Union, whose Decency and Dignity attracted universal Estern, and in whose Power they could all concur.—Happy for that Age, where a 2 this

[vi]

this PERFECTION of CHARACTER shines; To whose Sentiments all have deferred their own, and unanimously confide in his clear *Probity* of *Heart*, and unbiassed *Rectitude* of *Judgment*.

This hath not been more glorious for You, than serviceable to your PRINCE, and COUNTRY. The PROTESTANT SUCCESSION, OUR great PALLADIUM, acquired, from this general Attachment to You, the firmest Security. Relying upon your Sincerity, and Steadinefs, and moved by a dutiful and upright Zeal, MANY of the NOBLEST throughout the Kingdom engaged in the immediate Service of the Crown, jointly banishing their Disgusts, and despising all false and mean Imputations: In the Hour of Danger they were found faithful, and exerted their important Force for the House of HANOVER, and the Liberties of their Country. But there is ONE, whose Merit in this Junction was the Rival of Yours: The Benevolence of his Nature, and his

[vii]

his untainted Integrity, were of great Efficacy in cementing the Union. It would be new, in any Inftance of Zeal for the House of HANOVER, that the DUKE of NEWCASTLE fhould not be of the foremoft : In the Time of Anxiety his active Watch, and untainted Fidelity, flood forth, as our public Guard : His powerful Influence then eminently appeared throughout the Nation; And his riper Years well fupported the Caufe, which his early Youth had glorioufly vindicated.

This powerful and new *Coalition* of the nobleft Families in Concert with YOUR HOUSE, gave a general Confidence to the Friends of *Liberty*.—RE-BELLION faw the Efficacy of it, to its Confusion; And where it falfly had flattered itself with Neutrality, found the warmest Friends to the HOUSE of BRUNSWIC: Hence despairing, it turned its Course, and shrunk abashed to the darkest Corner of the Land.----Your Merit in this Event will be ever recorded by your grateful Country: For

[viii]

For the Junction, fo important at this Crifis, which was cordially made with You, would not have been obtained by other Ministers.--Thus, instead of being torn by Civil Divisions, our Enemies, to their Astonishment, found us an united People; Nor could the Public C R E D I T of Britain be shaken, for YOU was at the Helm.----The Rebels then skulked in the North, till they obtained their Reward from the ILLUSTRIOUS YOUTH, sent forth by our ROYAL HERO; Who, as the Soul of the State, then animated his whole People.

Extensive Authority is now delegated to your Care, from the Favor of your Prince, and from the united public Affection; And it hath not been delegated, but for great Purpofes : It would never have been committed, in fuch Plenitude, to the Direction of ONE, for common, or trivial Ends.-----Atchievements are expected at your Hands, worthy of your Power---You have advanced far in ABOLISHING our PARTY

[ix]

PARTY DISTINCTIONS ;---Purfue the important Task ;---Continue your Benevolence to All equitably, and proceed to enlarge the Pale.---You have the Body of the Great and the Good on your Side throughout the Nation : Their Wifhes and Prayers attend your Progrefs ; And you have already outftripped their fondeft Hopes.---It is an Object the neareft to your own Heart, and the moft worthy of your Power ; And will be the Completion of all your Glory.

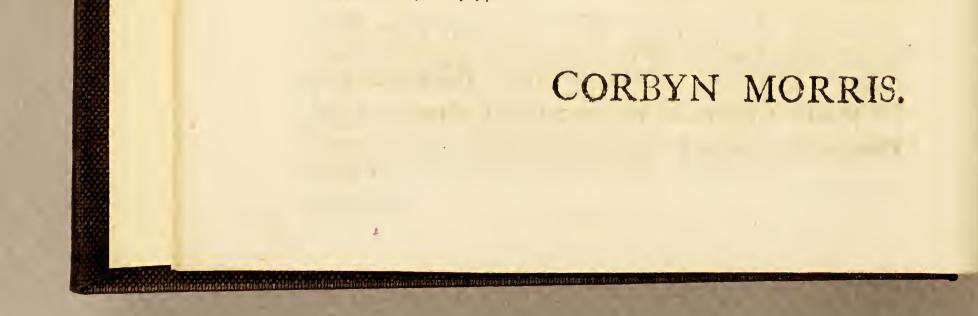
There are other Fields, which have long been ripe, and feem to be referved for your Sickle.---The Regulation and Abridgment of the Bonx of our LAWS; ---The Difcovery and just Application of the Revenues of Corporations, Hofpitals, and Schools, throughout the Kingdom, all wait to be gathered to your full Sheafe.--Nor let the Nurferies of Learning still bewail the Public Neglect. The Almæ Matres sue to your Piety. Be it yours, to redrefs their Wrongs; to vindicate our native Genius Genius from illiberal Statutes and narrow Exercifes, and to unveil the Charms of Polite Education.—'Thus the Sciences and Arts, led forth by your Hand, in an amiable Drefs, fhall ftrew their Flowers on the Land of Liberty.----Our Youth fhall then feek no Refinement abroad, but owe the higheft to their own Colleges at home: Other Nations fhall come to draw at our Springs, and find the Seats of the Muses in Your Britain.

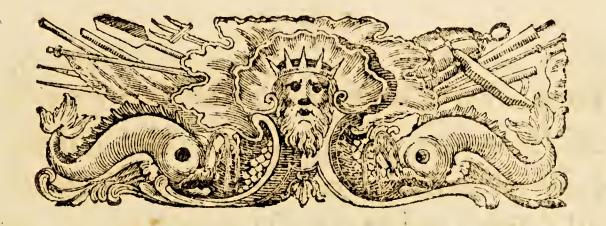
Tx]

S I R,

Your most obliged, And most obedient, Faithful Servant,

Bury-Street, St. James's, London, Nov. 14, 1747.





A N

A

ESS

NSURANCES having been inftituted for the Security of Commerce, for refcuing the Property of the Merchant from a State of Uncertainty, and for fupporting and extending his Credit;

Υ,

&c.

and having been experienced to be excellently adapted to thefe Ends, it hath been doubted, whether right Policy permitted us to affift our Enemies towards obtaining this great Advantage : But many Gentlemen of very eminent and allowed Abilities and Experience in Commerce having publicly appeared Advocates for our Infurance of the *French* Navigation and Trade, the Point was almost refigned to their Opinion :— However, the high national Importance of the Question demanding a free and ample Difcuffion, it hath been thought proper to recal it to the Bar of the Public, and to submit to their impartial View the following Scrutiny into

the Merits of this Subject.

The Question is, Whether it be a national Advantage to Britain to infure the Ships of her Enemies? The first Argument produced in Favour of this Practice is, That we hereby heavily tax the French B Trade,

Trade, and draw to ourselves a certain prodigious Benefit, to the Amount of the whole Premium. To which, preparatory to an Anfwer, I beg Leave to observe, That every Ship in her Voyage being exposed to the Hazard of Captors and Shipwrecks, the Amount of this Hazard, estimated before the Voyage, is to be determined by the Proportion which the unfuccessful Ships have been found, or are allowed, to bear, to the whole Number of Ships which have attempted the fame Voyage in the fame Circumstances. Thus suppose the unsuccessful Ships to have been one out of ten, upon a Medium, in any particular Voyage, it is then evident that the Amount of the lost, or defective Part, may be estimated to be toth of the whole, or 10 per Cent. of the Sum infured, upon a fair Computation. Upon Receipt of which defective Part, or of toth of the Value of a Cargoe, depending upon this Voyage, any Person might undertake, without Advantage or Difadvantage, to infure that Cargoe from all Lofs. But Infurers, who give their Time and Attention to this Businefs, may justly expect some Advantage: It is therefore reasonable for them, when they infure any Cargoe, to receive fome Profit, over and above the real Amount of the defective Part, otherwife they would have no Inducement to follow the Bu-And these two, the defective. Part of the finefs. Cargoe, and the Infurer's Profit, both together conftitute the Premium.-

ſ

2

The whole therefore which is gained under this Practice, is the Infurer's Profit; the other Part of

the Premium, received by the Infurer, being upon a Medium of the *captured* and *efcaping* Ships, to be returned back to the *Infured*. However, it will still probably be urged, that, *although our Gain by infuring the* French Ships, be no no more than the Profit in the Premium, yet still this may be a considerable public Advantage upon the whole, and ought not be rejected.

To which it is to be answered, That our Insurers, by rivalling each other, have reduced this Profit very low.-It is not effimated that they have gained clear to themselves, upon the Balance of their Accounts, more than 1 per Cent. of the Suni infured.—And they will fcarce venture to affert, that their Gain in general hath amounted to fo much upon French Infurances; however, let it be admitted that the clear Gain of our Infurers upon French Ships hath been I per Cent'. of the Sum infured. In this Cafe then, upon two Millions Sterling of French Property infured, the whole Amount of our National Gain will be no more than Twenty Thousand Pounds; which is no prodigious public Acquisition: And the Loss of it, supposing such Lofs to be attended with no Advantage in Return, need not exact from the Public in general, inconfolable Sighs and Compunctions.

Another Argument is urged ; which is, That these Insurances have been proved by Experience to be advantagious, from the continual Increase of the Number of Insurers, which can only have arisen from their clear Experience of the Profit of the Business.

To which I anfwer, Firft, that the continued Purfuit of any Bufinefs by a great Number of Perfons is not an abfolute Proof, that this Bufinefs is, upon the whole, advantagious.—For which I need only produce *Gaming*, which hath always had numerous Votaries ; and where, after a long Series of Loffes, the fond unreafonable Hopes of future Advantage ftill excites the Purfuit. Secondly, If *our Eagernefs* to infure the *French*, proves the Bufinefs advantagious to this Nation, by the fame Rule it may be proved an Advantage B 2 to France, from the Eagerness of the French to be infured in England.—It may here be thought, that we may both find our Advantage in these Infurances : But this cannot be in a national Light, for we are Competitors in Commerce, and their Advantage is our Loss, and reversely.—Therefore this Argument proves two Things to subfift both at the fame Time, which cannot exist together :—And therefore is invalid.

4]

ſ

Thirdly, Whether the Infurance of French Ships be profitable or not to our Infurers only, is not the Question; which is, whether it be upon the whole a national Advantage to infure the Commerce of our Enemies ?- There are many Branches of Business which are profitable, to the particular Merchants concerned, and yet very detrimental to the Public. -It may perhaps be alledged, that this Business differs from the Importation of foreign Luxuries, for which Money is fent out of the Nation; whereas these Infurances draw Money hither from our Enemies.—This is to be admitted ;---But still the little Sum, which this Profit amounts to, may be far inferior to the prodigious extensive Advantages we lose by this Practice.-The Owlers or Exporters of our Wool to France find their Business to be profitable to themfelves, and may urge that they draw Money thereby into the Nation : But it is evident, that Britain receives by this fraudulent Commerce, much lefs than the French gain, and confequently much less than we should otherwife receive, if the French had not our Wool in fupport of their own Manufactures. ---- The Cafe is exactly the fame in our Infurances of French Ships, by which is drawn into the Pockets of our Infurers, a fmall Sum over and above what they repay; and thereby Advantages immenfely greater are

are given to the French, and loft to ourfelves, which we should otherwife gain by the Interruption and Ruin of the French Commerce.——But the Eyes of right Policy ought always to regard the great and extensive public Confequences, and not to be blinded by a little particular prefent Profit.

[5]

To enter into a short Detail of these Consequences, it may be observed,

First, That by our Infurances the French obtain a Diminution of the Distress and Ruin which they would otherwise incur; for if out of every Hundred of their Merchants, twenty are absolutely ruined, and eighty escape with confiderable Gains, there will be a greater Quantity of Distress upon the whole, than if all the Hundred are fined according to their Abilities.---In one Case you see absolute Ruin to many, and Terror to the whole: In the other Case, neither Ruin nor Terror, but a general frugal Security.

To examine further the probable Gradation of commercial Ruin which the French would have endured, without our Infurances .--- Suppose the Loss of the French Shipping and Cargoes concerned upon their first Outset after the War would have been 738 Parts of the whole at a moderate Computation, then the Remainder of the French Shipping and Cargoes after the first Loss would have been $\frac{\$_1}{100}$. Of which if $\frac{19}{100}$ also had been captured in its Voyage homewards, the Remainder of the French Shipping and Cargoes concerned after the fecond Loss would have been is.---And again, if the Amount of the third Lofs had been is of this 105 the Remainder of the French Shipping and Cargoes after the third Lofs had been no more than 150.--- And the Amount of the feveral subsequent Loffes, and Remainders of the French Navigation tion and Property invefted therein, being computed after this Manner, will be thus reprefented in the following Profpect.

6 7

The Amount of the Lofs	Ift } <u>19</u> 100	The 1st Remainder of the French Navigati- on, and of the Car- goes invested therein, after the 1st Loss	18
The 2d Lofs	$\frac{100}{10} X \frac{100}{81}$	The 2d Remainder	65
The 3d Lofs —	$\frac{19}{100} \times \frac{67}{100}$	The 3d Remainder	52
The 4th Lofs —	19 X 52 100 X 100	The 4th Remainder	42

Thus it appears, according to this Computation, that after two Circles of Voyages, each Circle including one Voyage outwards and homewards, there would be only about $\frac{1}{10}$ of the whole French Shipping and commercial Property left remaining. And fuppofing each Circle to be completed in twelve Months, this great Deftruction would be accomplified in the Space of two Years; and in a few Years more their whole Shipping and Cargoes, by repeatedly paffing through our Men of War and Privateers, would be entirely captured.

It will probably be urged as a third Aegument in favour of this Practice, that under our Infurances, there is a greater Lofs, upou the French Shipping and Cargoes, than would otherwife be, the Amount of this Lofs being exaggerated by the Infurer's Profit in the Premium.— In anfwer to which it is duly to be remarked, that although the Deduction from the Value of the French Shipping may feem to be the greateft under Infurances, yet in this latter Cafe the feveral. Loffes are prevented from falling upon a few Particulars

7] ticulars, and accomplishing their Ruin. Instead of which the whole Amount of these Losses is afcertained, and the French Merchants in general pay their Contribution towards it, each according to the Amount of the defective Part of his own Cargoe .--- This Contribution is fustained by the Profits of the Commerce; and the same Number of Merchants and Value circulated in Trade are thus preferved. Which Advantages are derived to the French Merchants from Infurances; whereas otherwise, Dum pugnant singuli, cadunt universi .--- It being evident, that if the whole Weight of the feveral Losses was to be constantly lodged upon a few Individuals, feparately from the reft, it would effect their Deftruction : And thus the French Merchants being devoted one after the other to Ruin, their Number would be fucceffively diminished, and in a fhort Time utterly annihilated.

But it may perhaps be imagined, that the extraordinary Gains of those who escape, will be continued in the French Commerce, and always preferve its Value equivalent :- To which I answer, that the Winners, like fortunate Gamesters, who have adventured deeply, and been fuccefsful in an hazardous Game, will probably, most of them, retire out of Trade, and have the Prudence to secure the Wealth they have gained : This indeed is the common Discretion of Men of Substance, who feldom chuse to run the Hazard of becoming Beggars for any Prospect of Gain; as they are already poffeffed of almost all that Riches can give them, which is Eafe and Affluence : - If ever therefore they game deeply, it is upon very difadvantagious Terms; for they are not in a State of Indifference between Poverty and Riches; but run the Hazard of Poverty on one Hand, to acquire what they already hold, on the other; which is,

in

in effect, to venture all, against nothing: — It is therefore naturally and reasonably to be concluded, that the Merchants of large Substance in France would retire from Business, under such precarious Circumstances of Commerce.

8

7

1

Thus, in want of the Support of Infurances, the poor and unfortunate Merchants of France would be broken, and the rich Merchants would retire from Trade. And therefore the foregoing Arguments, that the fame or a greater Loss is fuftained under Infurances, and that the Gains of the successful may repair the Destruction of the unfortunate, and preferve an equivalent Value in Trade, have no Foundation. --- On the contrary, the fuccessful will cease to be Merchants, and escape from that Danger, which hath overwhelmed the unfortnnate ;--- and the Dread of Ruin will deter all from engaging anew in Commerce: Thus the whole French Trade would foon be abandoned; not only Losses, as hath been already demonstrated, but Success also, as a new Spring, co-operating to annihilate their Merchants.

It may further be remarked, that from the Connections between Merchants, and their mutual Dependance upon each other, the Losses of a few would affect many; and thus the Ruin would be more fwiftly communicated to the whole Body, than according to the foregoing Effimate. It the defective Part of the French Cargoes be more than 19 per Cent. upon a Medium, then the Ruin would advance upon the French Merchants with greater Rapidity, than hath been computed :- Thus if the defective Part of their Cargoes be 333 per Cent. or ; Part, their Merchants and Commerce would be immediately annihilated .--- It is evident from hence, that there hath been no Defign to exaggerate in the foregoing Computation. And let any Gentleman

[9]

Gentleman conversant in Trade lay his Hand upon his Breast, and declare, whether he thinks it posfible for the French Commerce to have subfissed, if it had been constantly exposed to such a Course of *fuccessive Destruction*, and the Losse upon it had been left to their full Scope of crushing Particulars, without any Support from Insurances.

It is evident that the Merchants of *France* have derived a folid Credit, and an Ability under all the Hazards of their Shipping to maintain their Commerce, from the Support of *British* Infurances: Without these they would have no Foundation left, and must instantly fink :---For they could give no Security to any Lender. And of course the Goods which are now intrusted in their Hands, and circulated in the *French* Commerce upon the Security of the *Restraint* of the *Loss*, would all be withdrawn.

The Confequence of this would be, that their Manufactures and Shipping at Home, and Plantations Abroad, would immediately languifh and die; the Merchant being no more able to fet them at Work : So that it appears from hence, that by the Infurance of French Ships, not only their particular Cargoes are infured, but alfo the whole Commercial Stock of the French Monarchy, to an immenfe Amount, is hereby preferved alive, and invigorated t---View then the prodigious Advantages, which the French have derived under this War from British Infurance.

It is here always to be remembered, that as the

French and We, are Competitors in Trade, almost all which is preferved to *them*, is intercepted from Us: --- This is evidently true in regard to their Woollen Manufactures, and to their Sugars, Fishery, and the greatest Part of the Produce of their American Plantations.--- It fully appeared in the Year C 1719, 1719, when the Plague of Marfeilles had ftopped the Vent of the French Woollen Manufactures, that the foreign Demand and Confumption of onrs, was thereby vaftly increased: And it is plain, that before the prodigious Increase of the French Sugar Colonies, we vended large Quantities of Sugar in the Baltick, Holland, Germany, and the Mediterranean; which Markets have been fince fupplied by the French: and that now, if their Sugar Colonies were ruined, our own would be almost proportionably increased.

How furprizing an Effect their Loss, and our Gain at the fame time, will have upon the Proportion of Trade and Wealth between the two Nations, is fit to be particularly explained .--- For fuppose the whole Value of the British Trade be to the whole Value of the French Trade, as 3 to 2; --- let now the French lofe half of theirs, and let Us gain it; then will the Proportion be as 4 to 1 in our Favour .--- Again, suppose the whole Value of the British Trade to be the whole Value of the French Tradé, as 2 to 1; and let the French lofe one half of their Trade, and let Us gain it; then will the Proportion be, as $2\frac{1}{2}$ to $\frac{1}{2}$, or no lefs than 5 to 1 :--- How penicious then is that Practice, which hath prevented fuch great Effects in our Favour.

There is a fourth Argument brought in Support of our Admiffion of these Infurances, which is, That it is right Policy in any commercial State to deal in all Articles of Trade, and to fix in their own Country the great Magazine of all Sorts of Commodities; in the fame Manner, as judicious private Traders keep many Commodities, by which they are likely to gain little, in order to preferve the general Refort to their Storehouses.

To

[11]

To which it is to be anfwered, that the Cafe is not fimilar: --- For confidering Britain as one Trader, Holland as another, and France as a third Trader; it may be right indeed for either of them to have in their Storehoufes, not only the Commodities, which are in general Demand, but fome of those also which are feldom required, provided these last exhaust not too much Property. --- But will it therefore be prudent in any private Trader to infure the bad Debts of a rival Trader, and to fupport the Credit of his Competitor, from whose Failure he would draw the whole Business to himfelf?---This last is the Case of our infuring the French Commerce.

It may even happen, and is really the Fact, that not only the British Nation in general, but even the British Merchant himfelf, who is the Infurer, shall be a Lofer by this Business: For confidering this Infurer, as a Merchant, he fets up and supports a French Merchant, to be his Rival in Commerce, and actually to underfell him, in most. Cafes; and thereby he himfelf loses excessively more than his little Profit, by Infurance.

There are some Gentlemen, upon this Occasion, who fall into a Course of declaiming against all commercial Prohibitions and Restraints; and have a Creed, which they emphatically repeat, that the Current of Trade should be free; and not interrupted by any Obstacles. ---- Such Gentlemen appear to have no Conception of the Wifdom of the AET of Navigation, without which the Dutch would fupply the Wants, and receive the Produce; of all our American Colonies: They have no Notion of our checquing the Importation of French Linens and Silks into this Island, without which our own Linen and Silk Manufactures would be immediately ruined : -- It is indeed true, that the Current of Trade C. 2 ought

[12]

ought not to be *flopped*, but it ought to be prevented from flowing into wrong Channels, and to be dirested into fuch as are right. Some Reftraints and Prohibitions in Commerce are therefore neither new, nor dangerous Expedients; and any Argument against our prohibiting the Infurance of French Ships, from the general Topic that all Prohibitions whatsoever are bad, appears to be quite invalid.

There is a fifth Argument urged in Favour of these Infurances, which is, That we are now posselfed of almost this whole Business, and that as Trade is of a delicate Nature, it behoves Us to consider, whether by checquing any Branch of this Busin ness, we may not drive the whole from amongst Us, and be at last obliged to depend upon the Courtes of Foreigners for being insured ourselves.

This Argument hath already been answered in general, by shewing, that Trade is not of so delicate a Nature, as not to fuffer some Prohibitions and Reftraints. - On the other hand, the true Spring and Principle of Trade is the Profit of the Trader; and as the vaft Quantity of our own Shipping, is a very extensive Field for Infurance, and the Profit in the Premium a sufficient Incentive to this Business, it is no more to be doubted, that it will always be pursued in Britain, than that Glass, or Iron, or Earthen Ware will continue to be fold, whilft a fufficient Profit is to be gained by the Seller .--- Add to which, the Establishment of feveral Corporations of Insurance amongst us, with ample Stocks, is in reality the Establishment of perpetual Funds for supporting this Business. Again, this Argument seems not to be grounded upon Reason, but upon Conjecture, and Terror : For it is wholly built, not upon present Facts, but upon future imaginary Mischiefs .--- And yet we need

need not be much terrified neither :---For if thefe Foreigners in the Clouds, who are to obtain all the Bufinefs of Infurance, and upon whofe Courtefy we are to depend, fhould not be courteous, then They alfo will drive this delicate Bufinefs from them, and we fhall recover it again.---But if it be faid, that in the mean time, that is, in the Interval between its Retreat from Them, and Ettablifhment with Us, our Trade may be ruined for want of this Support, it is what I defire may be well remembered; and that by the fame Rule, We now, who are in Poffeffion of this Bufinefs, may utterly ruin the French Commerce.

It is further to be observed, that the whole Amount of this Argument, when stripped of its Terrors, is no more than this, That we are now possessed of both the good and the bad Part of Infurance; and therefore we ought not to attempt to suppress the one, for fear of losing the other. Which is an Argument against all Regulations whatsoever upon any Subject; and would, if it was admitted, put a Stop to almost all the future Business of the Legislature. --- If it could be shewn indeed, that the Infurance of French Ships is fo intimately blended and mixed with the Infurance of our own Ships, that we cannot reject the former, without rejecting at the fame time our own Ships, there would be some Pretension to Reason in the Argument : But it is evident that our own Ships and the French Ships are no more dependent on each other, than Jamaica and Martinico; and that to distress the French Navigation will be so far from hurting our own, that it will be giving ours the greatest Encouragement.

The fixth Argument, and which hath generally been esteemed of the most Weight, is, I bat if we don't infure the French Ships, the Dutch will infure

them

them, or the French will become their own Infurers.

The Gentlemen, who use this Argument, or rather *Excuse*, seem to admit, that it would be bad Policy in us to infure the *French* Ships, if their Infurance could be prevented; but they urge, that the *Dutch* will infure them, if we don't; and therefore that it is prudent in us to acquire the *Profit*, as the *Evil* cannot be remedied.

To which I anfwer, firft, that it is not fo certain, as may be imagined, what the *Dutch* either can, or will do in this Cafe ;---But whatever Conjecture may be made in regard to the future Conduct of other Nations, it is our Bufinefs at prefent to act rightly and confiftently ourfelves.---The Truth is, our Infurers feem very willing to divert the public Attention from themfelves, by leading it towards their Neighbours; or even frequently by throwing the Blame upon our own Legiflature; and demanding,---If it is an evil Practice, why is it not prohibited by Law? Though in the next Breath declaring, that the Legiflature ought to make no commercial Prohibitions.

However, to examine this Excufe, the Amount of it is this, that we are to commit an Evil, left the Dutch fould commit it.---'Tis eafy to fee, that this Method of arguing, if it fhould be allowed, will juftify the committing of almost any Iniquity, upon the Prefumption that if you don't do it, it will be otherwise committed. — Upon this Principle, our Infurers might fell Naval Stores or Provisions to the French, and exculpate themfelves, by urging, that they gain a Profit; and that if they did not fell these Stores, the French would obtain them from the Dutch, or the Baltic. In like Manner, our Infurers might fubscribe to the French Loans, and alledge that they gained good

[15]

good Interest for their Money; and that if they did not subscribe, the *Dutch*, or the *Venetians* would, or the *French* would subscribe themselves. --- And in short, upon this Principle, for the sake of a little prefent Advantage, may be committed the greatest confequential Evils.

It is faid that the Venetians or Dutch will infure the French Ships, if we do not; and this is mentioned as though our Refusal to infure the French Ships would not put the Commerce of France to any Inconvenience. --- In Anfwer to which, I fay, that before it appears that the Dutch and Venetians will infure the French, it must be proved that they can do it; for it will require the new Engagement of a very large Body of moneyed People in Holland in this Business; to which these new Infurers will be Strangers at first, unacquainted with the Adjustment of Losses, and diffident of the Prudence of hazarding their Substance in fuch Undertakings; which Difficulties, and Anxieties, are not diffipated at once, but by Time and Experience. --- It feems therefore not eafy to raife in an Inftant fuch a Body of new Infurers in Holland, or elsewhere, as may be able and willing to undertake the Infurance of French And in the mean Time, upon our Refufal, Ships. the French Commerce would languish for want of its ufual Support.

But if the French can be infured as eafily, and firmly in Holland, as in England, why then have they fo remarkably preferred the British Infurances ?— Is it not true that the French have no Confidence in the Dutch Infurers ? From whom Loffes are not apt to be recovered, till after much Wrangling, and Delay.--- Would it therefore be no Diftrefs to the French to be forced to depend upon Dutch Infurers; to be intercepted from their accustomed defirable Market in England; and to have no other Option, tion, but either to infure themselves, or to sue to the Hollanders?

It is a known Fact, that the French procure a large and conftant Body of Men for their Armies from Swifferland; will it be faid, that if the French were intercepted from this Supply, it would be equally eafy for them to obtain other Troops, in their Stead, from Italy, Germany, or Holland? Would it not intercept them from their greatest Resource for Foreign Troops? And supposing that they could raise an additional Number in these Countries, equivalent to the Swiss, would they not be obliged to give higher Levy Money to the Germans, Italians, and Irifb, when they wanted more Men from them, and were confined only to their Markets? ---- It is the fame in Regard to Infurances, the French have almost wholly relied upon England for this Support; and if they were now excluded from hence, it is evident they must give higher Premia to the Dutch or Venetians? in the fame Manner, as a prodigious new Demand for a Commodity at any Market, will certainly raife the Price of that Commodity.

If the French therefore can be infured by the Dutch, it will be at a greater Expence, and under many new Difadvantages; --- but it is faid that the French, upon finding Difficulties abroad will infure themfelves .---- How this is to be accomplished does not appear :---- In the Midst of the Distress of the French, and their Loss of Credit, how a large Body of moneyed People are to rife up amongst them, and instantly to establish Offices of Insurance, is not evident; These require Time and Experience to be rooted and grow, and cannot fuddenly acquire a general Confidence. --- The French Court hath no Money to spare at present for these Purposes. And whether the French Merchants would have any Faith in fuch a Support, or would not be tender of expofing

[17]

ing the Amount of their Dealings to the Officers of the Crown, is much to be doubted: So that if the *French* be immediatly deprived of *British* Infurances, their Commerce, upon being left to the Mercy of *Dutch* Infurers, or to Infurers to be fuddenly raifed in *France*, must be utterly ruined.

There is a 7th Argument urged against any Attempt to restrain this Practice; which is, That it is impossible to prevent it by prohibitory Laws, and that our Insurers having tasted the Profit, will pursue the Practice; the secret Communication between Merchants at distant Ports, giving them constant Opportunity; when a Business is prohibited at one Place, of transacting it with the greatest Facility at another.

To which I anfwer, first, That it is not to be supposed that *Gentlemen* here, of *Character* and *Fortune*, who may now be engaged in this Business, would, under a Prohibition thereof, allow themselves to act for the Sake of a little Gain, in Opposition to the Laws and Advantage of their Mother Country. ----And *Perfons* of *small Fortunes*, who now probably transact a great Part of this Business, and may appear responsible *at Home*, will not be able to establish a Fund of Credit for the Support of it *Abroad*.

Secondly, That even imagining Perfons of real Subftance fhould defign to purfue the Practice, they are not all of them, nor the major Part, at prefent concerned in Commerce at *Lifbon*, *Legborn*, or *Amfterdam*; nor can they eafily and immediately eftablifh a Communication with these Ports, or find proper Correspondents at once there, to whom they, can confide their Property and the Management of this Business. --- Besides, most Insures chuse to be informed themselves of the Nature of the Voyage, the Condition of the Vessel, the Character of the Captain, and of other Circumstances; nor, without their own previous Knowledge and Approbation of D these. thefe, are willing to hazard their Subftance. --- But fuppofing these Difficulties to be all removed, yet the Establishment of a Fund of Credit abroad, and the Commission Money to Corespondents for negotiating the Business, would be attended with new Expence, which must aggravate the Premium, and consequently the Burthen upon the French, upon whom all these additional Charges must in the End be imposed.

But if it fhall ftill be infifted, that notwithftanding thefe Interruptions, and many more, our Infurers will continue to purfue the Bufinefs, and that a *Probibition* will be abfolutely *ineffectual*, I beg Leave to obferve, that it then plainly appears that the laft Argument, which alledged that they purfued this Practice, becaufe if they did not, the *Dutch* would, is a mere *Excufe* and *Evafion*. --- And upon the Whole, I fay, whether a Prohibition *fhall be effectual* to reftrain our Infurers, or *fhall not*, from purfuing this Practice, it is ftill right to try the Experiment. --- For if it *fhall not*, you will lofe nothing you'felf, according to this Argument, and at the fame Time will raife the Premia upon our Enemies.

There is one Argument more, which I have ftarted to my own Mind, in Favour of these Infurances, and as it seems to me at least equally potent and subtle with any of the former, I shall fairly exhibit it, with what appears to me to be a just Answer.

This is, That it being wrong Policy in the French to be infured abroad, it is therefore right Policy in Us to be their Infurers; what is detrimental to them in the Dealings between both States, being our Advantage. To which I anfwer, That in right Policy the French certainly ought to erect Offices of Infurance at Home, and not to depend upon the Mercy of Foreigners for this Support; but until fuch Offices

are

are eftablished amongst themselves, it is a Benefit to them to be infured abroad. --- And here let it well be remarked, that the chief Reason why they ought not to depend upon Us for infuring their Ships, is because we may take this Security from them in a War; therefore as this is the Blow which *they* ought to dread, it is the Blow which *we* ought to give them, at this Juncture.

Again, fince the *French* ought in right Policy to erect Offices of Infurance at Home, if they have not hitherto erected them, it is not our Prudence quietly to infure their Ships, and to give them Leifure to rectify their bad Policy: But we ought to take the prefent Advantage whilft we have it, and to withdraw this Security from them, before they withdraw their Dependence from Us; which it is poffible they may gradually do in a Time of Peace, without Inconvenience. ---- Therefore, it being the right Policy of the *French* to infure themfelves at Home as foon as they have Opportunity to effect it, this ought to be a Reafon to us for fuddenly excluding them from being infured here, before they are prepared.

To this I beg Leave to add, that the Business in War is to use every Advantage and Superiority to diftress your Adversary, tho' perhaps you may awaken him thereby to a new future Attention to his Interest in a particular Article; for you are to be supposed to acquire such Power by using your present Advantages, as to force him to yield to you at once more than you can expect to obtain in Futurity by leaving his Negligence unroused----Thus if at prefent, by refufing to infure the French, we should force them into a Distress, which might oblige them to fue for Peace only three Months fooner, than they would do otherwife; our Advantage from thence, in the saving of Expence only, would be 12 greater

greater than the present Value of our Profit by infuring them in infinitum.---Not to mention our Advantage otherwise, in the Increase of our own, by the Distress of their Commerce.

20]

Γ

However as I conceive this Argument, that we ought not to force our Enemies to restify their bad Policy, nor rashly to deprive ourselves of a Branch of Profit which we may long continue to posses, is the latent Argument to be used in favour of these Infurances, I shall state it in the strongest Light by the follow. ing Inftance.-- Imagine that in Time of Peace the French'neglected to encourage their own Shipping, and suffered us to be the sole Carriers of all their Manufactures and Produces, this would evidently be wrong Policy in them, because it would be trusting the whole Support of their Commerce to our Courtesy, besides giving us a Profit which ought to be distributed to their own Navigation : It would therefore be right Policy in us to receive this Profit, and at the fame Time to hold the French Commerce at our Mercy. But suppose, in this Situation, that War should arise between England and France, are we then to neglect the Power we have in our Hands, and still to circulate the French Manufactures and Produces in our Shipping? Or is the Fear of lofing this Branch of our Profit, to withold us from ruining the whole French Commerce.--- In War no Force can be exerted, nor Battle fought, without some Loss to the Victor: But if by fuffering a leffer Mifchief yourfelf, you can ruin your Adversary, you gain the Superiority. It is then you are to fix this Superiority, by a proper Treaty; and to force from your Enemy fuch folid Concessions, as may be an ample Equivalent for any Thing he may withold from you for the future, by rectifying his Errors. If War be made otherwife, and you are not to exert all the Power you have, for fear of relinquishing

ing a fmall Profit, whilft, at the fame Time by relinquifhing it, you will do your Enemy an irreparable Mifchief, you avoid gaining the Point, which ought to be your fole Object; that is, *Vittory*. And you neglect to poffefs yourfelf of the *whole Commerce* of your Adverfary, by your own Force, for the fake of obtaining a *Profit* upon a *fmall Part* of it, at *bis Pleafure*.

It may perhaps here be demanded, Whether, as the French are our constant Competitors, right Policy permits us, in Peace, to insure their Commerce?

To which I frankly reply, That confidering the Infurance of Goods as a Commodity which we produce, and which may be fold at an high Price to our Neighbours, it does not therefore follow, that it will be right to export this Commodity, even in Peace; for there are many Articles of our Produce, which the Wifdom of the Legislature hath prohibited to be exported: As particularly, Sheep, Wool, Woollen, Yarn, Fullers-Earth, Untanned Hides or Skins, White Ashes, British Tallow, Frames or Engines for making Stockings, or other wearing Necessaries, and other Articles: All which have been evidently prohibited, upon the right Political Principle, of preferving to ourfelves the Benefit of manufacturing our own Materials; and also such other natural, and acquired Advantages of our own, as our Competitors cannot obtain, but by our Courtefy. And upon the fame Principle, if the Infurance of Ships, which is an acquired Advantage we now eminently poffefs, and which is the Support of Credit, Navigation, and Commerce, could not be raifed and cultivated in Peace by other States, it ought abfolutely

to be prohibited to be exported.

But, as I fuppose it to be in the Power of the French, gradually to plant Infurers at Home, if they shall be willing to infure themselves in England in Time of Peace, it seems to me that we ought

to

[22]

to permit it for two Reafons; becaufe they will pay us a Profit, which they ought to keep to themfelves: And at the fame Time will put the Support of their Commerce in our Power. But if *They* fhall chufe to be infured here in *Peace*, and *We* take no Advantage of it in *War*, we releafe them out of our Power; and act as wifely as thofe, who can *fuddenly difarm* their inveterate Enemy, and yet continue to furnifh him with *Weapons*.

Having thus made the Distinction upon this Queflion, which appears to me just; and having stated before, in their full Force, all the Arguments which have occurred to me in Favor of this Insurance in Time of War, I shall now attempt to explain fome extensive Evils, which evidently flow from this Practice, over above what have already appeared.

It is then eafy to obferve, that our Infurers by this Commerce with our Enemies, are rendered bad Subjects to their Country. — For as Self-Prefervation will be apt to prevail over all other Motives, they cannot but repine at the Capture of the Enemy's Ships, and rejoice in their Efcape; and thus it is the melancholy Effect of this Practice, to render many of the most active and vigilant moneyed Perfons amongst us, averfe to the Succefs of the Arms of their Country, and anxiously wishing for the Deliverance of its Enemies.

Upon this Occafion it is not to be fuppreffed, that Suspicions have been held, that the French have obtained Intelligence of the Stations of our Men of War from the British Infurers; and it is certain that our Infurers have ftrong Temptations to contribute to the Escape of the Ships they have infured. The Fact really is, that Intelligence is continually passing between them and the French from the Nature of their Dealings: it being evident that in order

[23]

der to fhew the Hazard of a Capture, our Infurers muft point out the Squadrons and detached Veffels of ours, which will be liable to intercept the Enemies Ships in their Paffage.---This will be expected as reafonable, and fair, in order that the Premium may thereby be equitably afcertained.---It appears thus, that there is a kind of Neceffity under this Dealing, that the French fhould in fome Degree be inform'd of the Force, and Number, and Stations of our Men of War, by our Infurers ;---nor can it be doubted, that fuch Information is properly applied by the French to the Security of their Commerce.

There are however some Gentlemen, who argue that this Intelligence is reciprocal; and that, as the French may serve themselves of it to escape, so on the contrary we may ferve ourfelves of this Intelligence to make Captures. --- But the Cafe is not equal; for the Intelligence from hence goes directly to the French Merchant, who is to escape thereby. Whereas the Intelligence of the French Ships is not fent directly to the British Cruisers, who are to make Captures .--- On the contrary, it would be esteemed base and dishonourable in any Offices of Infurance here, to divulge their Accounts of the French Shipping, expressly for the Purpose of their being captured ;---when at the fame Time the French Merchants will not be blamed for applying the Intelligence they receive from hence to their own Preservation .--- It is indeed true, that the Voyages and Values of the French Ships may be known from our Office-keepers, whilst they are confident no Use is to be made of any Inquiry, independent of their own Business; but if once it was perceived that our Admiraliy was attentive to collect Intelligence in this Manner, it would be instantly concealed by our Infurers ; and fuch falfe Lights

[24].

Lights would be held out for the future, as would confound, inftead of direct, our Cruizers.—For to remove all Shadow of Doubt upon this Subject, I fay, that our Infurers will give Intelligence to the French of the British Cruizers, because it will raise the Premium; and that they will not give Intelligence to our Cruizers of the French Ships, because it will promote Captures.---Since therefore the English Cruizer is not equally instructed on one Hand, in Opposition to the French Merchant on the other, it appears evidently that the Intelligence is not reciprocal.

It is further not to be concealed, that the French have an absolute Advantage, from this Article of Intelligence, not only for escaping, but also for being captured.-If a few of their Ships, or Part of one Ship, destined to a particular Voyage, be infured here, the Information they may obtain from England upon this Occasion, may be applied to the Security of the reft, which are not infured.____ And further, how practicable is it for the French to insure any Sums, upon the Terms of Interest, or no Interest, on Ships where they have little or no Cargoe, and to order fuch Ships to fteer their Course in the direct Path of our Cruizers .--- In which Cafe for the Payment of every 201. in Premia, they are fure to recover 100 l. from our Infurers. —— And this Fraud is what is faid to have been lately * committed upon Ships fitted out at Bayonne, upon which no Cargoes were shipped, and confiderable Sums were bere infured.

Infurances upon Interest or no Interest, in the

Cargoe, have for Plea, I prefume, the avoiding of Trouble and Difputes in afcertaining the Right to the Property; upon the fame Principle as Goldfiniths and Bank Bills are made payable to the Bearer, without

* Autumn 1747.

[25]

without further Inquiry .--- This, I apprehend, is the strongest Argument in their Favor; but there is evidently this Difference, that in Regard to fuch Bills, there is an indifputable Property belonging to the Drawer of the Bill, though how the Bearer obtains the Possession of it, is uncertain :--- Whereas in Infurances of Interest or no Interest, there may be no Property actually fubfifting ;---befides in the Cafe of the Bills, the original Intention is obtained and preferved, which is the eafy Circula. tion of Property :--- But Infurances having been originally calculated, and in their Integrity still adapted, to the Support of Navigation, and Commerce, may by this Application of them be directed to the Deftruction of Shipping, and deviate intirely from being an Encouragement of Trade, into a Temptation to Frauds in Navigation and commercial Abuses.

This Method of Infurance alfo, having no Foundation in Property, carries with it an Absurdity, in engaging to secure what is not standing out upon Hazard, nor really existing; and consequently falls into a downright Scheme of Gaming, where the Infurer and Infured wager together a particular Sum respectively, upon the Success of a Voyage : It is therefore in Reality liable to the fame Objections as Gaming; and this Method of Infurance upon Interest, or no Interest, has therefore been wifely prohibited by a late Act * of the Legiflature, in Regard to all British Ships; but for fome imaginary Reafons the Prohibition was not extended to the Ships of Foreigners; which feems, as though it was of Concern,' to prevent our being defrauded by each other, but that our being defrauded by Foreigners, was not to be interrupted. There is however one Circumstance urged in Favor of this Method of Infurance upon Foreign Ships, E * 19 Geo. II.

26] Ships, which is, that British Property is often shipped in the Spanish Galleons; and though it lies covered under Spanish Names, and the Amount of it cannot be exposed, that it ought not to be excluded in a War with Spain, from the Security of British Infurance.--- To which it is to be answered, That this is only a particular Cafe of a very narrow Extent; the British Property in these Galleons being not one twentieth Part of their Value: And as this Indulgence cannot be granted without opening a Door to excessive Frauds, and fubmitting ourfelves, in an unlimited Manner, to the Mercy of Foreigners, it feems proper to be refused .--- In the mean Time the British Merchants concerned in these Galleons will stand upon the fame Security with Foreigners; and if they are captured, it will be by ourselves, and in that respect no Loss to this Nation .--- It might be added, that this Objection cannot decently be made by those, who infift that these Infurances may be made elsewhere, if they are prohibited in England .----But, totally to obviate the Objection, either our Infurances are necessary, or are not, to this Commerce;---If they are not necessary, then the Diftress of the British Merchants, and confequently the Objection, vanishes .--- But if these Infurances are necessary, and this Commerce by the Galleons will be diffressed and ruined without them; let it be remembered that nineteen twentieths of the Lofs will fall upon Foreigners; and of this four fifths at least upon the French ;--- and thus a ftrong Reafon emerges from hence, why these Infurances in England ought to be prohibited; --- efpecially if it be confidered, that the Stop of the Galleons would very largely increase the private Trade from Jamaica to the Spanish West-Inaies.

r

It deferves solemn Attention, that our Insurers, in Reality, oppose all the Efforts of the State to def-

troy

[27]

troy our Enemies :--- For whilst our Admiralty is defigning the total Capture of the French Ships, and exerting the Maritime Force of the State to ruin the French Commerce, our Infurers step forth, and agree with the French Merchants to guaranty their Commerce; and that their Lofs shall not exceed 15, 20, or 25 per Cent, or whatever is paid for the Premium, from both the Sea and our Captors.---So that they actually intercept the Blow meditated by the Government against our Enemies; and, upon a certain Bribe being paid to themselves, place the French Commerce in a State of Security.

Put the Cafe, that the French have entirely infured any of their outward or homeward-bound Fleets, as their late St. Domingo Fleet is supposed to have been, at any Premium, as suppose 20 per Cent. upon a Imagine now, that the British Ministry, Medium. or Admiralty, by the Interception of a French Pacquet, or by any other Intelligence, are informed, that the Rendezvous of the whole French Fleet is to be in a certain Latitude; and that a Squadron of British Men of War may be so stationed, as to be morally certain of destroying, or taking the whole French Fleet .--- An Event of this Sort will shine in the Gazette, and be celebrated with public Illuminations .--- But what will be the Confequence ?- - It is evident, that if the French Fleet be destroyed, our Infurers are responsible for it to the French; so that in the Cafe of the Destruction of their Fleet, they are to be indemnified, and the Lofs is wholly to fall upon the British Nation.

But suppose that this French Fleet, instead of being destroyed, is all captured ;---our Captors then gain the whole from the French, and the French recover all they lofe from our Infurers :--- Thus we shall neither gain nor lose by the Capture :--- Therefore the Destination of our Squadron to this Expedition, E. 2 at at the *best*, will be absolutely useles; and the public Treasure and Strength in Money, and Ships, and Men, to the Amount of perhaps 2, or 300,000 *l*. will have been all wasted and squandered away, to no Purpose, upon this Event.

It is therefore high Time for a ferious Enquiry, whether under the present Practice of insuring the French Ships, the greatest Part of our public Naval Expence, so solemnly provided, and appropriated by the legislative Body of the Nation, may not, upon many Occasions, be fruitlessly employed. For after any French Ships are infured here, it is ridiculous to employ our Maritime Strength against these Ships: For if we destroy them, we hurt ourselves, our Captors gaining nothing, and our Infurers being obliged to make good the Lofs .--And if we capture them, we obtain no Advantage, our Infurers being obliged to make good what our Captors gain .- It is indeed certain, that the more Captures we make, the higher the Premia will be raised upon them in future Voyages: But in Regard to a present Voyage, which is infured, the Premia having been fixed and paid, are not at all affected by the Capture .--- And after any Fleet of French Ships have been here infured, the Succefs of our Naval Force in destroying that Fleet, will be our National Loss, and our Capture of that Fleet, though accomplished with great Expence, will be entirely infignificant to us, upon the Balance of the Account of our Infurers.

It feems very extraordinary, that any private Subjects, in a Time of War, should assume to

themselves the Preragative of limiting the Force of the State, and actually enter into an Agreement with its Enemies, to fecure them from all Damage beyond these Limits; or, which is equivalent, to indemnify them, upon the Payment of a fixed Sum, from from all Damages---But it may be anfwered perhaps, that however ftrongly I may turn, and point this Objection in Words, yet these Infurances are founded upon wise commercial Maxims, and avail upon the Whole, to the pecuniary Advantage of the State.---If this be so, and the Practice be justifiable, I must beg Leave to draw some natural Confequences from it, which perhaps have not been observed.

If it be right then for us to infure any of the French Ships in Time of War, it is more right to infure them all .--- Imagine now the Amount of the British and French Stocks annually invested in Trade and Navigation, and the Premium upon each, as fettled by the Infurers, to bear one to the other, any given Proportion: Thus, suppose the French Stock to be two Millions Sterling, and the Rate of Infurance upon it, to be fettled at 20 per Cent. upon a Medium, and that the British Stock is four Millions Sterling, and the Rate of Infurance upon this to be 15 per Cent. at a Medium.---Then fince 20 per Cent. upon two Millions amounts to 400,000 l. this will be the Estimate of the annual Lofs upon the French Stock, or the Amount of the annual Demand of the British Cruizers, upon the French Commerce.---After the fame Method 15 per Cent. upon four Millions, or 600,000 l. will be the annual Loss upon the British Stock, or the Amount of the annual Demand of the French Cruizers, upon the British Commerce.- Let now the whole Stock of each Nation be infured at thefe Rates by the British Infurers; upon which confequently a Cessation of all Captures, or what is equivalent, an Indemnity from them, is fettled by these Infurers; and Great-Britain upon the Refult of the reciprocal Demands between the Cruizers of the two Nations, as fixed by these Gentle.

Gentlemen, is awarded to pay annually to France the Sum of Two Hundred Thousand Pounds as the Balance of the Account.---Thus you have, from these Principles and Practices of our Insurers, a Neutrality by Sea effectually figned, and the Naval Superiority of Britain absolutely relinquished, upon these unequal Terms, to her inveterate Rival and Enemy.

30 7

ſ

If this Neutrality at Sea be not totally, and entirely accomplished, it is no Fault of our Infurers, who do all in their Power to compleat it, and have brought it to be very little short of Perfection .---But these Gentlemen may perhaps offer to surmise, that, even supposing the whole British and French commercial Stocks to be insured, according to the foregoing Rate, it does not follow that the annual Balance of Two Hundred Thousand Pounds is paid to the French .--- To which I answer, that this Sum, according to Supposition, being due from our Commerce to the French Cruizers, over and above what is due from their Commerce to the British Cruizers, it all falls to be paid to France, excepting any small Profit therein, which may be made by our Infurers .--- And I would now beg Leave to ask any Advocate for these Insurances, whether he thinks this Adjustment of the Naval Power's of both States, and a Cessation of Damages at Sea, or an Indemnity from them upon the Terms of an annual Tribute of Two Hundred Thousand Pounds, to be paid by us to the French Cruizers, be for the Honour and Advantage of Britain? Or whether any private Subjects can justify themselves in making such an Adjustment? But if it shall be faid, that as we have more Ships, our Trade is more liable to be captured than the French, it is to be remembered alfo, that we have more naval Force, to protect ourselves, and to annoy

[31]

noy our Enemies ;--- And this Argument, if admitted, would prove, that, the greater our Maritime Superiority, the more fubjett we are to the Power of our Adverfaries; which is a manifest Abfurdity.

It is evident, that under this Practice, the just and accustomed Seat of Power and Authority in the State is entirely fubverted; and the Board of Admiralty of Britain, are rendered in Effect, a Set of Under-actors to the Board of Infurers; and only make Fluctuations in the Rate of Insurance, over which the last preside .--- In Spight of all the Efforts of the former, the Board of Infurers will indemnify from all Damage, at a Price fixed, any private Veffel, or Fleet, they pleafe, of our Enemies; and all, which our Admiralty can do, is only, occasionally, to disturb the Premium. Nay even, in Regard to these occasional Fluttuations of the Premium, I don't doubt, but our Insurers can also ascertain their Amount; and many of them would now fix a Price, at which they would grant an Indemnity. to our Enemies, for any Voyage proposed, during the whole Course of this War, against all the future Efforts of our Admiralty .--- This is certainly to subvert the Order and Direction of the State, and to turn the most important Business of it, the Intelligence which shall be obtained, the Plans which shall be formed, and the Execution which shall be effected, into Farce and Ridicule; and is founded upon this Principle, that a Set of Individuals in a State may act independently, and even in full Opposition to the public delegated Authority, and Direction of that State, provided it shall redound to their own private Emolument.

But it will perhaps be asked,---Whence all this Clamour against our Insurers ?---Do they receive less

from

from the French for insuring their Ships, than the Amount of their Loss, upon a just Computation? Nay, do they not actually receive more than this Amount, by their Profit in the Premium? This is all very true; but I beg Leave to ask some Questions in Return .--- Do not our Infurers ascertain beforehand the Amount of the French Loffes? Do they not permit the whole Body of the French Merchants to contribute to this Amount, each proportionably to his respective Quota in Trade? Do they not secure each Merchant from further Loss, upon his paying his fixed Contribution? And is not this actually to restrain the Weight of these Losses from crushing particular Merchants, and to refcue the whole Body of them from the impending Terror ?---And is this no Alleviation of their Evil? Is it not the constant Salvation of many Particulars, and the fole Foundation of CREDIT to the Whole? And ought there not to be a Clamor against this Practice?

It may be faid again, Suppose the Premium paid here upon French Ships to be $33\frac{1}{3}$ per Cent. or $\frac{1}{3}$ of their Value, then our Infurers are so far from faving the French, that they do in Reality capture one of their Ships out of every three, which is more than have been actually taken by our Cruizers: To which I answer, that all this is true; and yet that Infurances are the absolute Support of the French Commerce. For it is evident, according to this Instance, that without Infurances one French Merchant out of every three would be fucceffively ruined; and the two who are to escape would be overwhelmed with Terror, and destitute of all Credit, until the Event of the Voyage be known. Whereas by the Aid of Infurance, by afcertain. ing and limiting the Amount of the Loss, and by permitting each of these Merchants to pay their Con-

33 J

Contribution towards it, which the Profits of their Trade will bear, they are all three preferved, have a folid Foundation of Credit, and are enabled steadily to purfue their Commerce.

The French feem to have gained an intire Afcendency over our Infurers; and may varioufly direct it, with great Advantage, to their Security.—Thus imagine, that out of a large Fleet of their Ships, they infure only fifteen or twenty; if a Squadron of our Men of War should come into View of this Fleet, what is more easy than to drop the infured Ships fuccessively in their Way; and thus to procure to the rest Leisure to escape;—in which Case, we shall have no great Reason to boast of our Captures.

If the French chuse to employ their Squadrons in convoying their own Trade, the British Infurers, so great is their Complaisance, will readily diminish the Rate of the Premium ;--- if the French chuse not to convoy their own Trade, the British Infurers will undertake to convoy it; and upon an Advance of the Premium will be responsible for its Security .--- It is thus that the French with three Men of War shall engage in provincial Attacks of as great Importance, as we shall with ten :--- It was thus they were enabled to make their Attempt upon Nova Scotia in the last War, by D'Antin's Squadron, which, only by the Intervention of very improbable Accidents, failed to be of the utmost Mifchief to this Nation .--- By the fame Means they feized the most important of the British Settlements in the East-Indies, which has been evidently an immense Loss to this Kingdom; for which the French ought to raife Statues to our Infurers, who procured them Leifure for these Attempts. If a Probibition of infuring the French in England had fallen upon them at once, upon the Opening of the War, it would in all Probability have 1 proved

proved an irreparable Blow to their Commerce.---The French are now endeavouring to rid their Feet from our Net, and to raife Infurers in other Places : But this will require Time, and it will cost them an additional Price to tempt new Adventurers into the Business.--- They are therefore still much in our Power, if they are fuddenly excluded from this Benefit in England .--- And of what immense Importance it is, to bring any additional Diftress upon the French Commerce will be conceived, --- when it is duly confidered, that this appears to be the Point, in which they are not able to withstand us; that it is to push our Superiority, not defend our Inferiority; and that the Ruin of their Trade will immediately enfeeble their Force by Land; by deftroying the great Circulation and Vent, and confequently the chief Value of all their Manufactures and Products; upon which their Taxes are collected, and the great Sinews of their Strength necessarily depend.

Ė 34 1

Í N Í S.



F

FURTHER CONSIDERATIONS

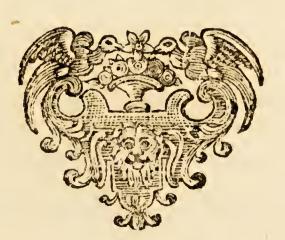
ON OUR

INSURANCE

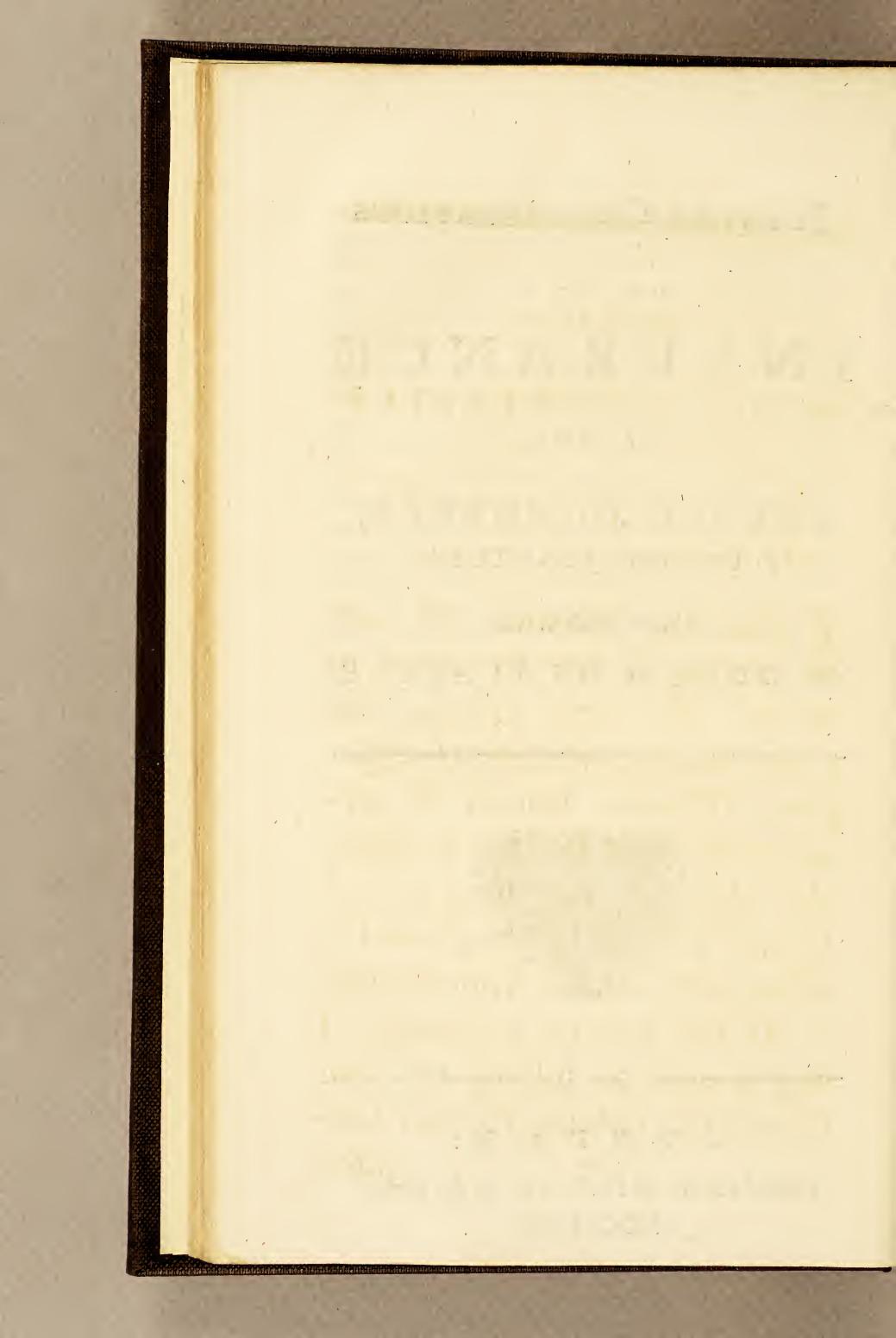
OF THE

FRENCH COMMERCE, In the prefent JUNCTURE.

Addreffed to his GRACE THE DUKE OF NEWCASTLE.



LONDON: Printed for A. MILLAR, in the Strand. MDCCLVIII.



To His GRACE

The DUKE of NEWCASTLE.

My Lord,

I Had the Honour of addreffing to Mr. PELHAM, in the laft War with France, An ESSAY towards deciding the Queflion, Whether Britain be permitted by right POLICY to infure the Ships of her ENEMIES? Which Treatife he was pleafed to diftinguish with his Approbation.

----In the present Juncture, I beg Leave to fubmit to your Grace, the enfuing Further Confider-2 2

[iv]

fiderations on our Infurance of the French Commerce. Being defirous, as the Subject is of the FIRST IMPORTANCE, to place it under the HIGHEST PATRON-AGE----I have the Honour to be with perfect Respect,

My Lord,

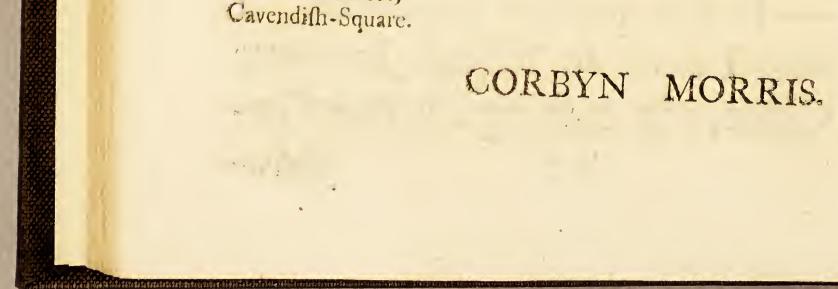
Your Grace's

Moft obliged,

And most obedient,

Humble Servant,

Feb. 1. 1758. Princes-Street,



Further Confiderations, Ec.

F 5 7

HE Mischiefs resulting from our insuring, in the Time of War, the Ships of our Enemies, having been pointed out in various Lights, in a former Essay, it may seem unnecessary to infift further upon this Subject .--However, as a few Arguments upon new Topics, or which feem to place the former Topics in a new, or stronger Light, have been fince offered in Support of this Practice, their Merit is here attempted to be determined.

ARGUMEENT I.

Our Insurance of French Ships, though it is said to be holding out a Shield for covering the French Commerce, does not prevent the Capture of any such Ships .--- On the contrary, more Captures are made, under this Practice, from the Intelligence we gain of their Destination.

ANSWER.

It is certain, that our Infurance of French Ships does not prevent our Cruisers from taking such Ships; But rather, agreeably to this Argument, contributes to the making of more Captures; However, this is not done by the Intelligence gained by our Infurers, but is the obvious Confequence

sequence of our enabling the French to fit out more Ships, than they would otherwife do, by indemnifying them, in fuch Cafe, from their Loffes ;---Whereby, if our Cruifers take fuch Ships, it is no Advantage to us ;---For what they gain, our Infurers repay ;--- If our Cruifers destroy thefe Ships, the Loss is ours, being replaced by our Insurers; Our Infurance thus plainly becomes their Shield, and enables them to fit out and fend fucceffive Ships without Hazard, either for conveying any Relief to their Colonies, or for fending back the Returns from thence to old France; So that, though we make more Captures of fuch Ships under this Practice, these Captures are rendered useless to us; And the Destruction of fuch Ships becomes detrimental, not to the French, but to this Nation.

r 6 T

ARGUMENT II.

Upon our Capture of a French Ship infured in Britain, our Cruifers gain the Value of this Ship, and our Infurers repay it, retaining however the Premium; which Premium, at least, remains a clear Advantage to Britain.

ANSWER.

It is the Practice to infure here, not only the Values of French Ships, but the Premia alfo; Whereby, upon a Capure, both are repaid to the French; --And no Gain refults to this Nation. --Thus, fuppofe a French Ship and Cargoe to be worth 10,000 l. and the Premium for the Infurance upon this Ship to be after the Rate of 20 per Cent; In fuch Cafe not only the Value of this Cargoe amounting to 10,000 l. But likewife the Premium thereon being 2,000 l. is infured; For which Premium, $\frac{1}{5}$ Part or 400 l. as a fecond Premium is alfo paid to the InInfurers; Again, this fecond Premium is likewife infured; And in the fame Manner, the Premium upon that fecond Premium; And fo on; All the fucceffive Premia, conftituting a decreafing Series in geometrical Progreffion in Infinitum, being thus infured, in order that the total Sum contained both in the Cargoe, and in the feveral Premia advanced, may in cafe of the Capture of the Ship, be repaid; Which total Sum requifite to be infured, is in all Cafes eafily determined by the following Proportion.

As 100 l. diminished by the Premium, is to 100 l. intire.

So is the real Value of the Cargoe, to the total Sum to be infured.

Which Rule applied in this Inflance, will ftand as follows.

As 80 *l*. to 100 *l*. fo is 10,000 *l*. to the Sum to be infured; Which Sum will therefore be 12,500 *l*. for which, $\frac{1}{5}$ Part, or 2,500 *l*. is to be paid for the Premium.

The Account therefore between both Nations in the Cafe of the Capture of fuch Ship, will stand as follows.

ACCOUNT I.

The Ship captured.

Accruing to British from French. | Accruing to French from British.

The Premium $- f_{\star}$. 2,500 The Value of the Cargoe taken by Bri- $\begin{cases} 10,000 \end{cases}$

The Sum infured L. recovered from the { 12,500

tifb Captors, British Infurers, f. 12,500 £. 12,500

Whence it appears that the French are hereby indemnified both for the Lofs of the Cargoe, and of the Premium; Aud confequently, on a Capture, under

[8]

under fuch Infurance, there is no clear Gain of the Premium, as fuppofed in this Argument, left to this Nation.---If indeed any Part of the Value of fuch Ship, or Cargoe, be not infured here, we fhould be clear Gainers of fuch Part, upon a Capture.

It is further to be obferved, that if this Cargoe fhould be worth lefs than 10,000 *l*. as fuppofe only 6000 *l*. in Britain, we fhall fuftain a national Lofs, by the Capture; And this is generally the Cafe, in our Captures of French Ships outward bound, laden with Provifions and Stores for the Ufe of their American Colonies; Which Ships, the French infure to the Amount of their Values, as they are worth to them; But our Captors find thefe Values deficient in Britain; So that they gain not fo much, as our Infurers pay; And therefore, in the Cafe of fuch a Capture, the French lofe nothing, but we fuffer a national Lofs to the Amount of fuch Deficiency, upon the Balance of the Account.

Thus, suppose such a French outward-bound Ship laden with Provisions to be taken by our Privateers:

The Account between both Nations, will stand follows.

ACCOUNT II.

The Ship captured.

Accruing to British from French. Accruing to French from British.

The Premium 2,500 The Value of the Cap-7 The Sum infured

f. 8,500

ture taken by Bri- 6,000 tist Captors, The Sum infured recovered from the British Infurers,

f. 12,500

Whereby it appears, that by our Capture of this Ship, we bring upon ourfelves a clear Lofs of 4,000 l. 4000 *l.*—If this Ship had been deftroyed, inftead of being captured, the Lofs to *Britain* thereby would have been 10,000 *l*. or the whole Amount of the Sum infured, exclusive of the Premium; which shews the Mischief, instead of Gain, liable to accrue to *Britain* from this Practice.

ARGUMENT III.

Though it be admitted, that after a French Ship is fully infured here, our Capture of fuch Ship will be no Gain, and our Destruction of her will be a Loss to Britain, yet upon the Escape of any fuch Ship for which the Chances are here supposed to be four to one, the Premium is obtained by our Insurers; which is a clear Gain to Britain.

ANSWER.

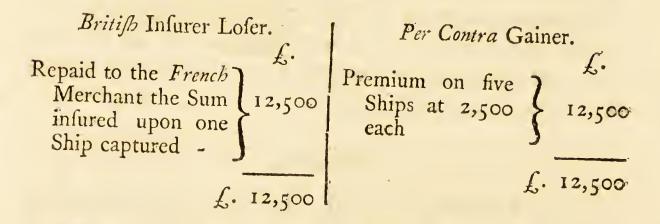
This Argument is just; but upon Examination it will be found to be far from vindicating this Practice -- The Fact is, that the British Infurer in the Instance of a Capture, is certainly a great Loser, by being substituted in the Place of the French Merchant, and taking upon himfelf the Lofs of the Cargoe; But for this he must, by some Means or other, be reimburfed ;---Which is done by the Premium he obtains on all the captured and escaping Ships, --- Hereby the whole natural Course of the Lofs and Gain upon fuch Ships is reversed; Our Capture of them, though beneficial to the British Cruizers, ceasing to be fo, when our Infurance Account is fettled, to this Nation; And the Escape of such Ships becoming the Event, which, upon the Balance of the pecuniary Account, proves advantagious to Britain.

To examine more explicitly this Matter, it will be proper to ftate the Accounts of the British Infurer and French Merchant through a compleat B

[10]

Circle of Voyages.—Suppose then nineteen French Ships to escape, and eighty-one to be captured, at a Medium, in any particular Voyage, and that these Ships being worth 10,000 l. each, are insured in Britain for 20 per Cent. of their Value;—In such Cafe, the British Insurer's Account being settled upon five of these Ships, of which four are supposed to escape, and one to be captured, wilk stand as follws.—

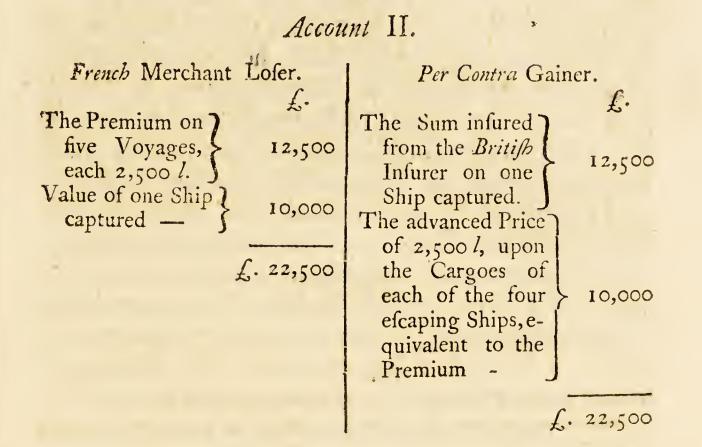
Account I.



Whereby it appears that the British Infurer, by effimating the Loss to be 20 per Cent. instead of 19 per Cent. gains 1 per Cent. upon the Sum infured, which is the whole Profit accruing to him out of the Premium.

The Account of the French Merchant is next to be ftated---Previous to which it may be obferved, according to what has been before ftated, that if any one of his Ships is captured, he lofes the Premium, and the Value of this Ship on one Side, and gains the Sum infured on the other ;---Whereby he is exactly indemnified ;--But if any fuch Ship efcapes, he lofes the Premium on one Side, and gains an equivalent Value on the other, by the advanced Price upon his Cargoe at her Port of Arrival; His general Account therefore will ftand as follows.---

Account



Whereby it appears that the French Merchant intirely faves himfelf from all Lofs upon the Balance of this Account :--- For though in Reality the Premium he pays, exceeds by I per Cent. the real Amount of the Lofs he is liable to fuffer, yet he reimburses himself in this Premium by levying an equivalent Sum upon the French Planters, or other Purchasers of his Cargoe .--- The French Merchant therefore lofes nothing under this Practice, but acquires a great Advantage hereby, in procuring his Lofs upon any Voyage to be previoufly ascertained, and thus rescuing himself from the Terror of impending Captures; Under which Terror, having no folid Basis of Property, he could obtain no Credit, but at very exorbitant Difadvantages, and would thence be difabled from pursuing his Commerce. The Cafe of the French Planter may next be confidered, who finally pays the whole Premium; But as this only exceeds the Amount of the real Loss upon French Ships, by 1 per Cent. upon a Medium, he derives great Advantage from British **B** 2 InInfurance,---without which, the Prices of all the Goods transmitted to him from old *France*, would be far more exaggerated than they are at prefent; And after the Shocks of a few Captures, no Goods at all would be offered to be transmitted to him, fo that, without the Aid of Infurance, he would be abandoned to Ruin for Want of the neceffary Supplies.

The British Cruizers indeed find their Advantage under this Practice; For though the Hazard of the Capture of each Ship, whether infured, or not, is the fame, yet by the Aid of Infurance, more French Ships being fitted out, more Captures are liable to be made; But whenever any Capture is made by our Cruizers, as it is repayed by our Infurers, no pecuniary Advantage is hereby derived upon the whole to Britain.---Such Captures may indeed raise the Premium on future Voyages to an Height grievous to be born by the French Planter; and this is the only beneficial Effect to us, in a national Light, which the Success of our Cruizers againft any infured French Ship can produce.---

France in general is a Gainer by the British Infurance, from the Support which this Practice gives to her Merchants, to her Shipping and Colonies, and thereby alfo to her interior Manufactures, and general Commerce; And by faving her alfo the Expence of Convoys;---These Benefits are purchased from our Infurers by her Merchants, who levy for the Payment of them, an equal Tax upon the French Planters, and other Confumers of their Commodities.

Britain under this Practice obtains a small pe-

cuniary Profit, of no Importance, refulting to her Infurers.---It alfo finds a Surplus of Captures made by her Cruizers; But in this, though her Cruizers gain, her Infurers lofe, and no Balance refults from thence in her Favour; In Reality, therefore this

[. 13]

this is only finding that the *French* Commerce is nourifhed by this Practice, inftead of being fuppreffed.—It being evident, that for every *fingle* Capture, more than would otherwife be made, *four* Ships upon a Medium have been fitted out, and efcaped.—Under this Practice therefore Britain fees the French Commerce and Colonies fupported, and her own Naval Force univerfally counteracted; So that all which fhe can do by the Exertion of it, is not to crufh any particular French Merchant, or Colony, nor to ftrike a Terror upon the whole, but only to increafe the Amount of the Premium.

The Circle of the French Commerce under the Support of British Infurances may be delineated in the following Manner.-The Premium is advanced by the French Merchant upon all the French Ships, both captured and escaping, to the British Infurer, for which the Infurer indemnifies him from all Capture, being reimbursed by this whole Premium, for the extraordinary Sum which he pays on the Ship captured.-This Premium the French Merchant recovers to himfelf, from the additional Price paid for his Goods by the French Planter;-So that as the Premium compensates the Captures, they finally fall upon the French Planter ; Which they would otherwife do, but in a severer Manner, without this Practice; for the French Merchants would always reimburfe themfelves by the additional Price of their Goods fold to theie Planters ;- And the frequent Shocks, which fuch Merchants would be liable to without Infurance, would continually overwhelm many of them, and deter others from adventuring their Goods; So that the French Planters would sooner feel a Scarcity of neceffary Supplies; And be ruined for Want thereof, by the exorbitant Prices which would

[14]

would be exacted of them for the few Goods they would obtain.

Upon the whole therefore, this Argument, which fuppofes the Premium, in the Inftance of efcaping Ships, to be a Gain to the British Infurer, is just; But this Premium, together with the Premium alfo upon the captured Ships, only compensates the pecuniary Loss which this Infurer fuffers by fuch Captures; Excepting a small Profit, of about 1 per Cent. on the Sum infured, derived to himfelf, for his Trouble, and Property staked, in this Busines; —Which Profit, is the whole pecuniary Balance which can be pretended finally to accrue to Britain out of the Premium.

ARGUMENT IV.

Our Infurers are so far from being averse to the Capture of French Ships, that they are animated with the keenest Spirit of Privateering; — The principal British Privateers having been actually fitted out at their Expence, and the richest French Ships having been captured by their Intelligence.

ANSWER.

If it be meant to be infinuated hereby, that a Body of British Infurers, who have totally infured any French Ship, actually fit out Privateers with a View to the taking of fuch Ship, upon the Intelligence they have gained of her Deftination, it will not ferioufly be infifted upon; For upon their Capture of fuch Ship, they must repay the Value of her to the French, fo that they cannot gain any Advantage, but must evidently lofe the Expence of fitting out their Privateers, by this Event. There is however an iniquitous Practice plainly developed by this Argument; Which is, that a few of the Infurers of a valuable French Ship, who have

have fubscribed only to the Payment of a small Sum upon her Capture, frequently fit out, upon the Intelligence they hereby gain of her Destination, Privateers for the taking of fuch Ship; Upon which Event, these Infurers may perhaps only be responsible to the French for 1000 l. and gain 10,000 l. - But still, in such Case, the French will lofe nothing, being indemnified by the whole Body of the Infurers of the Ship .- At the fame Time, it appears in fuch Cafe, that one Set of these Infurers are actually preying upon the rest, and exerting a confiderable national Force, for what will evidently refult, and what they know will do fo at the Time of preparing fuch Exertion, in the plundering of their Brethren.- If this be the privateering Spirit mentioned in this Argument, it may perhaps sometimes be found amongst our Infurers; But whether there be any public Benefit, or private Honour, in fuch Spirit, will eafily be determined.

ARGUMENT V.

It is far from being proved, that if we refuse to insure the French Ships, they will not be insured by Societies amongst themselves, or by the Dutch; In which Case, we shall lose our present Prosit in the Premium, without hurting the French.

ANSWER.

This Argument hath been already examined in the foregoing *Effay*, wherein it hath been fhewn how difficult it will be, upon our Refufal to infure the *French* Commerce, for new Infurers, to fo great an Amount, to be fuddenly raifed in *France* or *Holland*.——The Experiment hath already been tried in *France*, where feveral Companies of Infurers, which were erected at *Bourdeaux* and *Marfeilles*,

feilles, not having been able to bear the Shock of the first Captures, have been broken; - The Difficulty also of raising fuch Infurers in Holland will appear from a fimilar Inftance, at prefent in Britain ;--- This Instance is the Infurance upon Lives, which now may be made here to a small Extent upon Lives under fifty or perhaps fixty Years of Age; But no large Sums could be infured here upon any fuch junior Life, nor fcarcely any Sums at all could be infured upon older Lives; So that, notwithstanding this Country hath been accustomed for many Years, to Infurance upon Lives, within certain Limits, yet any Extension of these Limits, even upon the most immoderate Advance of the Premium, could fcarcely be obtained; All Perfons naturally dreading to rifk their Properties upon such bazardous Events, until they are emboldened by long Experience .--- And the fame Dread would undoubtedly arife in Holland, upon any fudden great Demand being made there for the Infurance of French Ships, which are fupposed to be extremely liable to be taken by British Privateers; So that if fuch Infurance could be procured from the Dutch, it must be at such an exorbitant Premium, as could not be born by the French Commerce.

Again, if the French fhould procure their Ships to be infured by the Dutch, it would be eafy for our Merchants, in most Instances, to obtain Intelligence of their Destination; In confequence of which, the Captures made by our Privateers would really redound to our Benefit.---And all which we could lose in such Case, would be the Profit in the Premium now made by our Insures.--This Profit, as hath been shewn in the foregoing Treatise, cannot be justly estimated at more than about 1 per Cent; which upon two Millions Sterling, supposed to be the

[17]

the full Extent of our Infurance of the French Commerce, only amounts to 20,000 l. For the Sake of which trifling Sum, it cannot furely be thought found Policy that the French should be shielded from the whole public and private Naval Force of Britain; Especially under this further Condition, that if our Cruizers happen to destroy one French St. Domingo Ship, we shall hereby forfeit even this Profit.

Argument VI.

If the French are deprived of British Insurance, and cannot otherwise procure their Ships to be insured, they will convert all their own Naval Force into Ships of War, or Privateers, and carry on their Commerce in Dutch Bottoms.

ANSWER:

It may be observed, First, That it seems to be affumed, in this Argument, without sufficient Authority, that we shall allow the French Commerce. to be carried on in Dutch Bottoms, without Interruption; Whereas, undoubtedly fuch Dutch Ships would be continually taken by our Cruizers; And any of the Goods therein, which should be detected to be French Property, would be condemned as our lawful Prize; An Instance of which Detection and Condemnation, is faid to have lately hap. The Concealment of French Property, pened. therefore in Dutch Bottoms, fo as to prevent fuch Détections, would be very difficult to be managed, and would greatly embarrafs the French Commerce. Secondly, It appears that Application hath already been made here, in order to procure British Infurance upon fuch Dutch Ships. So that the Aid of our Infurers appears to be necessary, even . even to this Method of circulating the French Commerce.

Thirdly, Admitting that the French Commerce, according to this Argument, was to be carried on fecurely in Dutch Bottoms, under British Insurance, in this Cafe the French Merchant-ships being originally built, and contrived for the Stowage of Goods, would few of them be fit to be converted into Ships of War, or Privateers; So that if their commercial Use be relinquished, they must be left to rot; Their Docks and Yards must also fall into immediate Decay; And all the Ship wrights, Smiths, Caulkers, Rope makers, and a vaft Number of other Families now employed in building and fitting out these commercial Ships, be deprived of their usual Livelyhood .---- For as Nine tenths of the French Shipping would hereby be fuppressed, the Remainder of their Naval Force, uponbeing converted into Men of War, or Privateers, would support only one tenth of the present Number of these People.

It is indeed true, that if the whole Body of the French Sailors were transferred to their Fleet, it would give a present additional Strength thereto; and yet produce, in the End, certain Ruin to their Navy; Trading-veffels being the Nurferies, and-Men of War, the Confumers of Seamen .--- So that if you destroy the Nurseries, the Body will soon dwindle to nothing .--- Whence it follows, that though in particular Emergencies, the Use of Dutch Bottoms may be convenient to a few French. Merchants, yet if this was to become the general Cafe, the whole French Commerce would depend. upon the Dutch; And France would soon revert into the fame Naval Imbecility, which she was in, about a Century past, when the Dutch were her Carriers ; And would lose at once, her commercial Fleets which

which for many Years past, she has been raising by every Art, and Encouragement.

These Arguments having thus been examined, the Detriment accruing to Britain, and the Benefit to France from British Infurance of French Ships may abundantly appear ;--- But yet it is to be repeated, that our Infurance of French Ships diministes not the total Amount of the Hazard to which these Ships, adventuring upon the fame Voyages, would be otherwife fubject .--- On the contrary, it estimates the Amount of the Loss from such Hazard, at an bigber Rate, than is justly to be expected from it, at a Medium, by adding to this Lofs a Profit for the Infurer, both which are included in the Premium. But the Benefits derived to the French from our Infurance of their Ships are, that it afcertains the Amount of the Lofs upon each Ship, and equally divides it amongst all their Commerce.----Whereby every French Merchant sees, before he adventures his Goods to Sea, the whole Damage to be fustained; And if his Profits will not bear this Damage, he may relinquish the Adventure; Or if they will bear it, upon paying this Damage to the British Infurers, may embark his Goods with perfect Security,----Whereas, without fuch Infurance, French Merchants of fmall Substance could not venture to stand the Shock of Captures, and Merchants of large Property, would not chufe to caft what they are at present secure of, into Jeopardy .--- So that in such Cafe the French Navigation, and the Commerce depending upon it, would be relinquished; But by the Aid of British Infurance, they are both preferved, and the French are enabled to perfevere in fitting out Ships for the Relief of their Colonies; the whole Amount of the Loffes which are to happen, being fixed by this Aid, and equally diffributed amongst all their Merchants; Each advancing his just known C 2

known Share of the general Damage; Whereby these Losses, which would otherwise be continually impending, and successively fall upon, and crush separate Individuals, are thus easily born by the united Body; And the Dread and Terror are intirely removed, which, without this Aid, would be unconfined, and overschadow their whole Commerce.---These are the great and truly valuable Benefits derived to France from British Infurance.

20]

ſ

The Frauds to which our Infurers of French Ships, upon the Terms of Interest or no Interest, are continually exposed, have been briefly intimated in the foregoing Effay .--- In Proof of the actual Commillion of fuch Frauds by the French during the last War, and of confiderable Losses falling thereby upon our Infurers, the following Extract may be exhibited .--- Extract from Mr. Beawes's Lex Mercatoria Rediviva, printed in the Year 1752, Page 271 .--- " The Plaintiff, Benjamin Mendes, " caufed Infurance to be made for himfelf, or others, " lost or not lost, on the Good Ship L'Heureux, Cap-" tain Beatrix, from Bayonne to Martinico and Cape-" Francois in St. Domingo, with Liberty to touch " and ftay at any Ports or Places whatfoever, with-" out Prejudice to the Infurance, and without other " Proof of Interest in Case of Loss, than the pre-" fent Policy; and the French and American Livres, " to be valued at Eleven-pence each, without " further Account to be given; And for this the " Affured paid thirty Guineas per Cent. to have "twelve Guineas per Cent. returned, in cafe the " Ship should depart with Convoy from Bayonne, " or L'Isle D'Aix." " The faid Ship failed two Days after in Profe-" cution of the aforefaid Voyage, and was taken, " brought to London, and condemned ; On which the Affured demanded of the Defendant his Sub-" fcription,

4

* fcription, which he refused to pay, for different * Reasons, as will be heeafter mentioned."

" Several Merchants in France, particularly at " Bourdeaux and Bayonne, after the Commence-" ment of the late French War, fitted out a great " Number of Ships, under a Pretence and Appear-" ance of fending them to the French Settlements " in America, &c. and got them infured to their " full Value at Marseilles, and other Places in that " Country; And as the Laws of France prohibit " every Perfon from making larger Infurance than what their Interest is, they, without discovering 66 " what they had done in their own Country, re-" quested several Gentlemen here to get Insurance " made for them, often to three or four Times " more than their real Interest was; And the faid " Ships being generally taken, or lost, the Under-" writers, without fuspecting any Fraud, paid * their Subscriptions, by which Means, the French " concerned in these Practices, got more than they " would have done by any fair Adventures."

" These Sorts of Transactions became at, last fo notorious in France, that Monf. the Count de 64 Maurepas, Director of the Marine in that Coun-" " try, about May 1747, took Notice of it; and " fent a Letter to a Merchant at Nantes, defiring " him to enquire of his Correspondent in England, " into the Valuations of the feveral Ships, and " Cargoes, mentioned in the Letter (and amongst " them, of the L'Heureux, Captain Beatrix, before-" mentioned) with the Amount of the Infurances " made thereon; declaring in the faid Letter, that " there were great Frauds committed by Perfons " of Bayonne, and Bourdeaux, in fitting out Ships, and making large Infurances thereon, and then 66 putting those Ships in the Way of being taken ٢c " by the English. This Gentleman sent a Copy of the abovementioned Letter to Mr. Henry Loubier, a Merchant of this City, who gene-" roufly

se roufly communicated the fame to feveral of the " principal Under-writers; And they, 'in confe-" quence of this Advice, chose a few Gentlemen " from among themselves, as a Committee, to " enquire into these Frauds; And they found that " feveral Gentlemen in England, had procured In-" furances to be made on French Ships from Bour-" deaux to Bayonne, to the West-Indies, either upon " the Terms, of Interest or no Interest, or without " further Proof of Interest, than the Policy, to " the Amount of 100,000 l. of which near the " Half was disputable Losses, by there being " great Reason to believe, that these Insurances " were fraudulent, and among others, the Ship in " Queftion; Upon which a Bill in Chancery was " filed, and an Injunction obtained; But on the " Plaintiff's fwearing he knew of no Fraud, the " Injunction was diffolved."

22

" The Committee fent an Anfwer to Mr. Mau-"repas's Letter, authenticated by a Notary Public, whereby it appeared that the Ship and Cargoe in Difpute, were fold in England for 788 l. 11 s. 3 d. viz. The Cargoe for 388 l. 11 s. 3 d. And the Ship for 400 l. And there was infured on her in England, 2790 l. and at Marfeilles it was found upon Enquiry, that 12000 Livres had been infured, which (reckoning a Livre at 11 d.) amounts to 550 l.

"The preceding Circumftances were offered to the Court, in order to difcharge the Defendant from paying the Infurance; but it not being in his Power to prove them, though he fuppofed

them Matters of Fact, and it appearing plainly,
that the Plaintiff had not in the leaft been guilty
of any Fraud, and the Policy being expressly
valued, and that in Cafe of Loss, the affured
should not be obliged to prove his Interest by any
other

other Means whatfoever, fave by the prefent Policy (as is mentioned at the Beginning of this Cafe) and had paid an adequate Premium to the Rifque, which to the Under-writers, was rather lefs than would have been on an Intereft to be proved, as in this latter Cafe they are liable to Averages; Whereas on Policies like this in Quefion, of Intereft or no Intereft, they are folely anfwerable for a total Lofs, the Jury found a Verdict for the Plaintiff."

" The fame was tried on three other Ships under the fame Circumstances (on which large Sums had been infured) and had the fame Determinations."

Thus the Plaintiffs, that is the Gentlemen in England, who by Defire of the French, procured Infurances to be made here, not being privy to the Frauds of their Employers, recovered the Sums infured, which confequently were obtained by the French .---- In the Instance of the Beatrix abovementioned, both Ship and Cargoe fold in England. only for 788 l. 11 s. 3 d. of which the Cargoe amounted to no more than 388 l. 11 s. 3 d. Whereas there was infured upon this Ship in England (befides what was infured by the French Infurance Offices at Marseilles fince broken) no less than 27901. and obtained by the French; Who appear to have carried their Frauds upon our Infurers fo high, that they became fcandalous in the Eye of the French Minister; though some of his Tenderness, on this Occafion, probably proceeded from an Apprehension, that the English Insurers might become difgusted by these Frauds, and refuse, for the future, to infure the French Commerce. The French in a War with Britain being unable to allot fufficient Convoy to their Navigation, it would be impossible for them to carry it on without

out the Support of Infurance.---In the present War, their Commerce is intirely founded upon the Aid of this Sort, which they receive from Britein .--- Let the following Instance give its Testimony .--- The French Planters in Martinico write home to their Correspondents at Bourdeaux, that they are destitute of Provisions, Cloaths, and Utenfils of all Kinds; So that they can neither carry on their Sugar-works, nor even sublist, without an immediate Supply; Upon obtaining of which, they shall be able to pay a very high Price for it in their Produce; In this Situation, the Prefervation of this Island depends upon its obtaining, without Delay, the Necessiaries required .- And there are Merchants in Bourdeaux and the adjacent Towns, whot are able to furnish all the defired Com. modities; But none of them will venture to embark their Goods, for any Prospect of Gain, under the eminent Hazard of being taken by the British Cruizers ;--- How then are the French Planters to be relieved ?---- The British Infurers offer an Expedient; And undertake, if the French will advance to them one quarter Part of the Value of the Cargoe, or whatever Part is fettled to be the Premium, that either the whole Cargoe shall arrive fafe at Martinico; Or if it be loft, or captured, to repay to the French, the whole Value of fuch Cargoe, together with the Premium advanced; Whereby, any Person in France, possessed of the Sum requisite to be paid to these Insurers, may fafely advance it, as he is fure to be repaid either by them, or by the additional Price of the Goods upon their Arrival ;-- Thus a British Police of Infurance on the Cargoe being eafily obtained, upon this Foundation the requisite Goods are immediately furnished, and shipped at moderate Prices by the several French Merchants; Certain, as they are, if the Ship

[2.4]

[25]

Ship shall escape the British Cruizers, that the Goods will come to a good Market; Or if taken by these Cruizers, that the Value of these Goods will be immediately repaid by the British Infurers; —The Returns from Martinico to Old France, are likewife fasely embarked upon the fame Basis;----So that the French Navigation and Commerce between their American Colonies and Old France, plainly appears to be intirely founded on British Infurances; and without their Support, would be immediately suppressed.

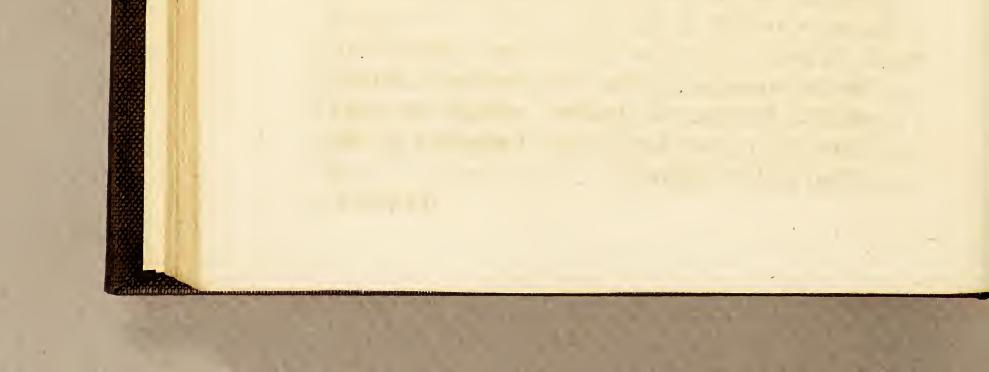
The chief Mifchiefs, which happened to the French Naval Force, during the laft War, arofe from our Attacks of their Convoys.—But they now find by Experience, that the British Infurers are the beft and cheapeft Convoys of their Commerce; ---Secure of Protection from them, they venture their Trade, without any Anxiety, amongst our Privateers, and referve their Navies for the Defence of their own, and the Attack of our Colonies, --Of which the Fleets they have fent this last Year to Louisburg and the East-Indies, are most public Instances.

If this Practice had been suppressed at the Commencement of the present War, it would have brought sudden Distress upon the French Credit and Commerce...And the present Suppression of it, though late, would still deprive the French Commerce of its most beneficial Resource.

How inconfiftent then is our Policy, in thus ftaking our own Property, to *aid*, and *abet* their Commerce, whilft it is our evident National Intereft to *deftroy* it, and whilft we are daily exerting our utmost public and private Marine Force, for this Purpose !--- All the T emptation, which we have to this Conduct, cannot be fairly pretended to be more than the annual Gain of about 20,000 *l*. which D divided amongft one bundred British Infurers, by whom this Business is chiefly managed, amounts to no more than 200 l. upon a Medium, to each Infurer.---And whether they obtain fo great an annual Gain, is very uncertain; However, for this triffing Profit, admitting it to be made, a confiderable Stock of British Money, and a very large Extent of British Credit, is kept constantly ready, and allotted, for answering the Demands liable to happen from the French Loss, and for pouring Balm into their Wounds; which Money and Credit, upon being withdrawn from supporting the French Commerce, and employed in aiding our own, would thereby doubly operate to the Benefit of Britain.

[26]

INDEX.



INDEX

TOTHE

ESSAY,

AND

FURTHER CONSIDERATIONS.

N. B. The Letter C annexed to the Number of any Page, denotes a Reference to the Further Confiderations.

NSURANCE —— Its general Object and Utility Utility Page 1 INSURANCE British, of French Ships. Arguments in Favour of this Practice. Ar. I. That we hereby heavily tax the French Trade, and draw to ourselves a certain prodigious Benefit to the Amount of the whole Premium ib. Answer to this Argument 2, 3 Ar. 2. These Insurances have been proved to be advantagious from the continual Increase of the Number of Insurers, which can only have arisen from their clear Experience of the Profit of the Business 3

ANSWER,

NDEX.

ANSWER

3, 4, 5, 6 Ar. 3. Under our Infurance, there is a greater Loss upon the French Shipping, and Cargoes, than would otherwife be, the Amount of this Loss being exaggerated by the Infurer's Profit in the Premium 6

ANSWER 6, 7, 8, 9, 10 Ar. 4. It is right Policy in any commercial State to deal in all Articles of Trade, and to fix in their own Country the great Magazine of all Sorts of Commodities 10 ANSWER

Ar. 5. We are now poffeffed of almost this whole Business, and that as Trade is of a delicate Nature, it behoves us to confider, whether by checquing any Branch of this Business, we may not drive the whole from amongst us, and be, at last obliged to depend upon the Courtesy of Foreigners for being infured ourfelves 12 ANSWER 12, 13

Ar. 6. If we don't infure the French Ships, the Dutch will infure them, or the French will become their own Infurers 13 ANSWER 14, 15, 16, 17 This Argument further examined C 15, 16, 17 Ar. 7. It is impossible to prevent this Business by prohibitory Laws, and that our Infurers having tasted the Profit, will pursue the Practice; The secret Communications between Merchants at diftant Ports, giving them conftant Opportu-

II, 12

of transacting it with the greatest Facility at another ANSWER 18 17, Ar. 8. It being wrong Policy in the French to be infured abroad, it is therefore right Policy in us to be their Infurers; What is detrimental to thema

nity, when a Business is prohibited at one Place,

Í N D E X.

them in the Dealings between both States, being our Advantage - т8 18, 19, 20, 21 ANSWER Ar. 9. Our Insurers do not receive less from the French for infuring their Ships than the Amount of their Loss, upon a just Computation; On the contrary, they actually receive more than this Amount by their Profit in the Premium 31, 32 32

ANSWER

Ar. 10. If the Premium paid here upon French Ships be $33\frac{1}{3}$ per Cont. or $\frac{1}{3}$ of their Value, then our Infurers are fo far from faving the French, that they do in reality capture one of their Ships out of every three, which is more than have been actually taken by our Cruizers 32

ANSWER. $3^2, 33$ Ar. 11. Our Insurance of French Ships, though it is faid to be holding out a Shield for covering the French Commerce, does not prevent the Capture of any fuch Ships .- On the contrary, more Captures are made under this Practice, from the Intelligence we gain of their Destina-C. 5 tion C. 5, 6 ANSWER Ar. 12. Upon our Capture of a French Ship insured

in Britain, our Cruizers gain the Value of this Ship, and our Insurers repay it, retaining however the Premium; Which Premium, at least, remains a clear Advantage to Britain C. 6 ANSWER C. 6 Ar. 13. Though it be admitted, that after a French Ship is fully insured here, our Capture of fuch Ship will not be a Gain, and our Destruction of her will be a Loss, to Britain, yet upon the Escape of any fuch Ship, for which the Chances are here supposed to be four to one, the Pre-

INDEX.

Premium is obtained by our Insurers, which is a clear Gain to Britain. C. 9 ANSWER. - C. 9, 10, 11, 12, 13, 14 Ar. 14. Our Infurers are so far from being averse to the Capture of French Ships, that they are animated with the keenest Spirit of Privateering; -The principal British Privateers having been actually fitted out at their Expence, and the richejt French Ships having been captured by their Intelligence. C. 14 ANSWER. C. 14, 15 Ar. 15. If the French are deprived of British Insurance, and cannot otherwise procure their Ships

to be infured, they will convert all their own Naval Force into Ships of War, or Privateers, and carry on their Commerce in Dutch Bottoms.

ANSWER. The Queftion, whether right Policy permits us to infure the French Commerce, in Time of Peace, confidered. C. 17, 18 C. 17, 18 21, 22

BENEFITS derived to France from British Insurance, viz. 5, 6, 7, 8, 9, 10 I. By distributing the Loss from Captures equally amongst all their Merchants, and faving Individuals from being continually crushed. 32, 33 C. 19

 By enabling the French to drop infured Ships in the Way of our Cruizers, in order to fave non-infured Ships.
 33

33
3. By becoming, in Effect, a *Convoy* to their Trade.
33
4. By enabling the *French* to relinquifh the convoying of their own Commerce, and to employ their *Naval Force* in *attacking* our *Colonies*. 33, C. 25
I By

I N D E X.

5. By impowering them to fit out more commercial Ships, and to perfevere in fending Relief to their Colonies. - C. 6
6. By procuring continual Supplies, and at eafier Rates, than could otherwife be afforded, to be fent to the French Planters. C. 12, 23 An Inftance thereof given. - C. 24
7. By Gain to France in general. - C. 12

MISCHIEFS refulting to Britain, from her Infurance of the French Commerce, viz.

- 1. By rendring our Infurers bad Subjects. 22
- 2. By Intelligence obtained from our Infurers, concerning British Cruizers, and not reciprocally communicated. - 22, 23, 24
- 3. By defeating all the Naval Efforts of Britain. 26, 27, 28
- 4. By rendring the Board of Admiralty, in Effect, Under-Actors to the Infurers. - 31
- 5. By rendring our *Captures* of *French* Ships not a Gain, and their Dellruction a Loss, to Britain. 27, 28, C. 6

6. By Frauds, under this Practice, upon the Terms of Interest or no Interest, to the Detriment of our Infurers. 24,25 Extract from Mr. Beau's Lex Mercatoria, specifying Instances of fuch Frauds in the last War. C. 20, 21, 22 The prefent Method of infuring both Cargoe and Premium, stated. C. 7 Account of Profit and Loss, between British and French, upon the Capture of a French Ship fully infured. C. 7. Account of Profit and Loss, between British and French, upon the Capture of a French Ship infured here, beyond the real Value. C. 8 Account

INDEX.

Account of Profit and Loss to the British Insurer upon five French Ships, fully infured, whereot one is captured, and four escape. C. 10 Account of Profit and Loss to the French Merchant, in the foregoing Cafe. ΙI British Infurance of Spanish Galleons, confidered. 25, 26 The Confequences of extending British Infurance to the whole British and French Commerce, 29, 30 The Circle of the French Commerce, under this Practice, considered, C. 13 Letter from Monsieur Maurepas, concerning Frauds practifed at Bayonne, and other Ports of France, to the Detriment of the British Infurers. C. 2I Advantage from hence to British Cruizers, con-C. 12 fidered. The small pecuniary Profit refulting to British Insurers, stated. - 2, 3, C. 10, 25

FINIS.













